

Novi Sad,

**RENTAL OF EXHIBITING AREA** Phone: + 381 21/483-01-21, 483-01-15 E-mail: ino@sajam.net

**PUTTING UP BOOTHS** 

Phone: + 381 21/483-07-72, fax: + 381 21/483-07-74 E-mail: tehnika@sajam.net

MARKETING SERVICES AND TICKETS Phone: + 381 21/483-11-32 E-mail: marketing@sajam.net

**PARKING** 

Phone: + 381 21/483-07-13 E-mail: parking@sajam.net CONGRESS CENTRE Phone: + 381 21/483-07-77

E-mail: kongresnicentar@sajam.net CATERING

Phone: + 381 21/483-11-48 E-mail: vladan.loncarevic@sajam.net



# PLEASE FILL IN BLOCK CAPITALS APPLICATION - CONTRACT FOR PARTICIPATION

COMPANY NAME				COUNTRY				
POSTAL CODE TOWN				ADDRESS				
CONTACT PERSON				TELEPHONE/CELLULAR PI	HONE			
V.A.T. (Number)				☐ PRODUCTION ☐ 1	TRADE	N ☐ SERVICES	COLLECTIVE EXHIBITIONS	
E-MAIL				www.		APPLICA 20 <sup>th</sup> Au	TION DEADLINE	
SER	VICE	PRICES/EUR	ORDERED	SERV	ICE	PRICES/EUR	ORDERED	
RENTAL OF EHXIBITING	"Master" Hall	105/m²			Up to 25 m <sup>2</sup>	40/m²		
INDOOR AREA WITHOUT STAND CONSTRUCTION	Halls 2 and 3	80/m²		CONSTRUCTION OF STANDARD STAND	From 26 to 50 m <sup>2</sup>	36/m²		
	Up to 100 m <sup>2</sup>	45/m²			From 51 to 100 m <sup>2</sup>	32/m²		
	From 101 to 200 m <sup>2</sup>	40/m²		ADDITIONAL	Kitchenette utilisation	160/item		
RENTAL OF EXHIBITING OUTDOOR AREA	Over 201 m <sup>2</sup>	35/m²		EQUIPMENT	Utilisation of refrigerator	75/item		
	Avenue of Nations I	65/m <sup>2</sup>			For adults	3,20/item		
	Avenue of Nations II	50/m <sup>2</sup>		TICKETS	Collective visits (15 and more people)	1,70/item		
WATER FAUCET	Hall space	95/item			Permanent admission	10,20/item		
	Outdoor area	105/item		RENTAL OF	Next to the "Master" Hall	110/item		
ELECTRICITY SERVICE ENTRANCE OF	Hall space	60/item		PARKING-SPACE	Behind halls 4 - 6	110/item		
UP TO 15 kW	Outdoor area	85/item		RENTING HALLS IN THE CONGRESS	Up to 100 seats	420/hour		
ELECTRICITY SERVICE ENTRANCE OF	Hall space	85/item		CENTRE Date	Up to 200 seats	630/hour		
OVER 15 kW	Outdoor area	105/item		Time	Grand Hall (350 seats)	750/hour		
COMPULSORY	Exhibitor	217/item		CATERING	Refresh break (cofee, tea, water, juice)	2,5/person		
CATALOGUE LISTING, MOBILE APPLICATION AND INTERNET	Co-exhibitor	162/item		Date	Selection of various	1 <i>[  </i> n orcon		
	Indirect exhibitor	109/item			bites (basic menu)	15/person		
ADDITIONAL SERVICES INFORMATION DESK RENT LED TV SIMULTANEOUS TRANSLATION FLOWER ARRANGEMENTS FLOWER ARRANGEMENTS								
ON THE BASIS OF SIGNED APPLICATION, THE FAIR WILL DELIVER A PRO-FORMA INVOICE, BASED ON WHICH IS REQUIRED THAT THE APPLICANT SETTLE THE PAYMENT IN ADVANCE OF 30% OF THE TOTAL AMOUNT OF THE INVOICE TO 31 <sup>ST</sup> AUGUST 2020, AND THE REMAINING PART OF THE INVOICE NO LATER BEFORE THE START THE EVENT.  PRICES OF TICKETS, PARKING AND CATERING ARE WITH V.A.T. INCLUDED, AND OTHER PRICES DO NOT INCLUDE V.A.T. ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. IS COVERED BY THE BUYER.  BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.  APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 15 DAYS BEFORE THE OPENING OF THE EVENT.								
FILLED BY NOVI SAD FAI			all / House Office		FILLED BY EXHIBITOR			
Confirm the renting of exhibiting space	m²		all / House-Office utdoor / Roofed area /	/ Avenue	Name	and surname of the	authorized person	

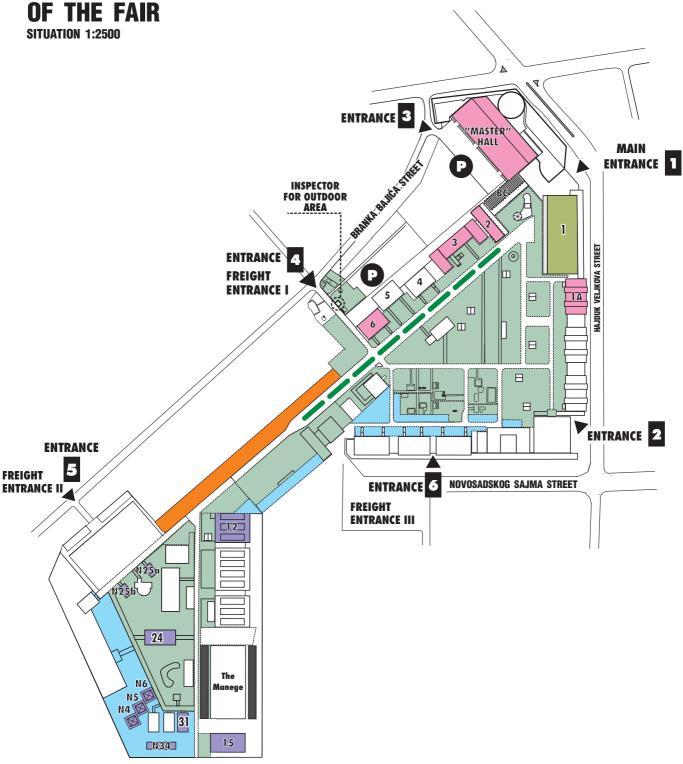
Seal

Seal

Signature

### **SOLUTION** NOVI SAD FAIR

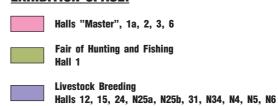
### FLOOR-PLAN OF THE FAIR SITUATION 1:2500



### **LEGEND OF OPEN EXHIBITION SPACE:**



### **LEGEND OF INDOOR EXHIBITION SPACE:**





PLEASE FILL IN BLOCK CAPITALS

DEPARTMENT FOR EXHIBITION SPACE SALES Phone: + 381 21/483-01-21, 483-01-15 E-mail: ino@sajam.net

GENERALI

## **ORDER FORM**

		COUNTRY		
CONTACT PERSON		TELEPHONE/CELLULAR PHONE		
V.A.T. (Number)	POSTAL CODE TOWN	ADDRESS		
E-MAIL		www.		
INTERNET			EUR/item	Ordered
	Mb		EUN/Itelli	ordered
	Mbps unlimited, with 2 wireless a	access licenses included (2 devices)	60	
- all days of the Fair	Miles and the standard and a standard		60	item
-	Mbps unlimited, with 4 wireless	access licenses included (4 devices)	00	
- all days of the Fair			90	item
-	Mbps unlimited, with 8 wireless	access licenses included (8 devices)	420	
- all days of the Fair			130	item
-	6 Mbps unlimited, with 16 wirele	ess access licenses included (16 devices)	400	
- all days of the Fair			190	item
•	20 Mbps unlimited, with 20 wire	less access licenses included (20 devices)	• • •	
- all days of the Fair			210	item
Clients can rent multiple tim	nes the same package or more different if t	hey wish or need.		
		hey wish or need.	EUR /item	Ordered
MOBILE APPLI	ICATION		EUR/item	Ordered
MOBILE APPLI  Standard package (de	ICATION  etailed company profile, advertising partion, QR code for exhibitor - QR code			Ordered
MOBILE APPLI  Standard package (de	ICATION etailed company profile, advertising p	product brochures (PDF),	EUR/item	<b>Ordered</b> item
• Standard package (de entering product inform company database, professional expert package (detain QR code for exhibitor - 0	ICATION  etailed company profile, advertising pation, QR code for exhibitor - QR code motional banner within application)  iled company profile, advertising profile, codes linked to the internal produce.	oroduct brochures (PDF), es linked to the internal products and duct brochures (PDF), entering product information, cts and company database,		
• Standard package (de entering product inform company database, product inform company database, product inform company database, product inform company database, product information in	etailed company profile, advertising pation, QR code for exhibitor - QR cod motional banner within application) iled company profile, advertising profile, codes linked to the internal production application, lbeacon promotion -	oroduct brochures (PDF), es linked to the internal products and duct brochures (PDF), entering product information, cts and company database, e sending of promotional messages is activated once	130	item
• Standard package (de entering product inform company database, product inform company database, product inform company database, product inform company database, product information in	ICATION  etailed company profile, advertising pation, QR code for exhibitor - QR code motional banner within application)  iled company profile, advertising profile, codes linked to the internal produce.	oroduct brochures (PDF), es linked to the internal products and duct brochures (PDF), entering product information, cts and company database, e sending of promotional messages is activated once		
• Standard package (de entering product inform company database, product inform company database, product inform company database, product promotional banner with close to the libeacon state of the	etailed company profile, advertising pation, QR code for exhibitor - QR cod motional banner within application)  iled company profile, advertising profile advertising	product brochures (PDF), es linked to the internal products and duct brochures (PDF), entering product information, cts and company database, esending of promotional messages is activated once is to visitors)  DIN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POW TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTE PECIFIED IN GENERAL TERMS AND CONDITIONS.	130 250 FER AT THE TIME WHEN	item item
**MOBILE APPLI  **Standard package (de- entering product inform company database, profit of the company database of the compan	etailed company profile, advertising pation, QR code for exhibitor - QR cod motional banner within application)  iled company profile, advertising profile advertising	product brochures (PDF), es linked to the internal products and duct brochures (PDF), entering product information, cts and company database, esending of promotional messages is activated once is to visitors)  D IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POW TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTE PECIFIED IN GENERAL TERMS AND CONDITIONS. HE RESPONSIBILITY OF A COURT IN NOVI SAD.	130  250  SER AT THE TIME WHEN  STENT PART OF PRESE  THE OPENING OF THE	item item

INTEGRATED MARKETING COMMUNICATIONS SECTOR Phone: + 381 21/483-11-26 E-mail: katalog@sajam.net



PLEASE FILL IN BLOCK CAPITALS	CAMAL	ACUE DATA EVILLAGE	
	CATAL	OGUE DATA - EXHIBIT	UK
The exact name of the exhibitor (tak	en from the signed application for	exhibiting)	
Country, ZIP code, city/town, street a	and number		
Phone		Fax	
www.		E-mail	
Name of the contact person in charg	e of the Catalogue listing and their	r phone number	
	NEODMATION	ABOUT REPRESENTAT	TIVE DEELCE
	NFORMATION	ADOUT NEPNESENTAL	IIVE OFFICE
1. Country, ZIP code, city/town		2Country, ZIP code, city,	/town
Street and number		Street and number	
Phone	Fax	Phone	Fax
www.	 E-mail		
		GUE DATA - CO-EXHIBI	ITAD
	CATALO	GOE DAIA - CO-EXHIDI	IIVK
1. Name of the co-exhibitor		Name of the co-exhibitor	
Country, ZIP code, city/town		Country, ZIP code, city/to	own
Street and number		Street and number	
Phone	Fax	Phone	Fax
www.	E-mail	www.	E-mail
	CATALOGUE	DATA - INDIRECT EXH	IIBITOR
1		2	
Name of the indirect exhibitor		2 Name of the indirect exhi	bitor
Country and City		Country and City	
Country and City  NOTE SHOULD THE EXHIBITOR I	I ICT DEDDECENTATIVE AFFICEC AF T	Country and City	DQUARTERS OF THE COMPANY IS), IT SHOULD PAY A FEE FOR EACH
LISTED REPRESENTATIVE • IN CASE THE EXHIBITOR A • PLEASE SEND YOUR COMP	OFFICE, ACCORDING TO THE PRICE-L LLSO APPLIES MORE THAN TWO CO-F	LIST FOR INDIRECT EXHIBITORS. EXHIBITORS AND INDIRECT EXHIBITORS, PLEASE MA GO ALONG WITH THE CATALOGUE DATA. YOU CAN SEI	
	M	Laurana a Calina a calina di Laurana di Calina di Laurana di Calina di Laurana di Calina di Laurana di Calina di Cal	<del>.</del>
	Name and Seal	I surname of the authorized person for the exhibito	or

	Filled by Exhibitor Filled by Co-Exhibitor			ucts (in alphabetic order) displayed at the F ue. Please, mark the box or add the type of			
	*	cgrui pui coi tile ti	5	act . Icase, main the son of and the type of			4. Jos. Fice you are eximplify at the Fall.
Exhibitor	Co-Exhibitor		Exhibitor Co-Exhibitor		Exhibitor	-Exhil	
亞	ප Agricultural Machines	, EQUIPMENT AND PARTS		Organic seeds and seedlings			Transport
	Agricultural implements Agricultural machines	, , , , , , , , , , , , , , , , , , , ,		Organic seeds and seedlings Organic plant protection Organic soil pourishment and enrichment	F		Tourist services Warehousing
ш	Agricultural-machine parts			Organic soil nourishment and enrichment Servicing businesses in the sector of organic agricultural			
	Atomizers Beet diggers Combined			production		Ш	
11	Cultivators				П	П	PRODUCTS OF THE OIL INDUSTRY Bingas plants
	Drilling machines			PACKING MATERIALS Casings	Ë	Ĭ	Biogas plants Gas equipment
Ĕ	Drilling machines Fertilizer distributors Harrows			Packing materials			Motor oils Oil and oil derivates
	Hay tedders Irrigation equipment			Packing machines Plastic products			
H	☐ Irrigation pumps ☐ Loaders						MEANS OF TRANSPORTATION, SPARE PARTS AND
	Machines for soil preparation Maize harvesting machines	1		HERBAL PRODUCTION AND AGRICULTURAL			EQUIPMENT
Ħ	Manure distributors			CHEMISTRY	片		Accumulators Lorries, trucks Motor vehicles
	Mounted and semimounted and Mowers	agricultural machines	H H	Chemical products Fertilizers	$\vdash$		Motor vehicles Motorcycles
	Mowers Ploughs Pumps			Chemical products Fertilizers Medicinal plants Plant protecting agents			Motor-vehicle parts Scooters
	Seed-harrows Spare parts for tractors			Planting material			Wheels
	Sprayers			Planting material Raw and manufactured tobacco Seeds			
	☐ Tractors						INDUSTRIAL AND CONSTRUCTION MACHINES,
	<ul><li>☐ Trailers</li><li>☐ Tyres for agricultural machine</li></ul>	erv			П		FOUIDMENT AND MATERIAL
_	Vineyard equipment	•		FACILITIES AND PRODUCTION, PROCESSING AND WAREHOUSING PLANTS IN HERB PRODUCTION Conveyors	Ħ	Ħ	Assembly halls Bollers Building machinery
	□			Devices for sorting, clearing and finishing of seeds goods		1 1	Building materials
	FOOD AND BEVERAGES			Devices for sorting, clearing and finishing of seeds goods Foil greenhouses Glass greenhouses			Castings Compressors
	<ul><li>☐ Additives</li><li>☐ Alcoholic beverages</li></ul>		1 1 1 1	Mills			Containers Cranes
Ħ	☐ Alcoholic beverages ☐ Alimentari pastes ☐ Cheese			Equipment for seed centres Silos			Diesel engines
	□ Coffee				$\exists$		Dredgers Equipment for forestry
П	<ul><li>Confectioners articles</li><li>Deep frozen fruits and vegeta</li></ul>	ables		MEASURING INSTRUMENTS AND DEVICES			Fork lifters Hardware
	☐ Diet food ☐ Edible oils			Ralances			Industrial doors Joinery
	☐ Fish			Laboratory equipment Measuring instruments and devices	Ħ	Ħ	Springs Tanks
	<ul><li>Fresh fruits and vegetables</li><li>Fruit and vegetable products</li></ul>						Wire products
	☐ Honey ☐ Meat and meat products			LIVESTOCK BREEDING			Woodworking machines
	<ul><li>☐ Milk products (beverages)</li><li>☐ Mill products</li></ul>						
	Natural mineral water Powdered products			Fish Goats			INDUSTRIAL AND OTHER EQUIPMENT FOR MAINTE-
	☐ Sausages			Horses			NANCE, AIR-CONDITIONING AND SAFETY AT WORK Air-condition systems Washing and cleaning machines
	☐ Soft drinks ☐ Soybean			Poultry			Washing and cleaning machines Work protective equipment
	□ Spices □ Sugar			Sheep Cattle breeding equipment	П	П	
	<ul><li>☐ Teas</li><li>☐ Tinned fruits and vegetables</li></ul>			Farm equipment Fodder Machines and equipment for animal food		_	INSTITUTIONS
	,			Machines and equipment for animal food	무		State institutions
Ц				Milking equipment Fodder concentrates Pharmaceutical specialities for veterinary use	Ä		Provincial institutions Scientific institutes
	MACHINES AND EQUIPMEN  Confectionery machines and	IT FOR FOOD INDUSTRY equipmento		Pharmaceutical specialities for veterinary use Pig breeding equipment			Faculties
	Dairy machines	beverage industry		Pig breeding equipment Poultry breeding equipments Salt for cattle			
	Machines and equipment for     Machines and equipment for     Machines and equipment for	food industry		Salt for cattle Troughs Votoriosus equipment	_		OTHER
	Machines and equipment for Machines and equipment for	r slaughter-house		Vitamin-foods for cattle			Boats Consumer goods
	Machines for bakeries Processing equipment						Garden furniture Pools
	☐ Refrigerating installations☐ Restaurant equipment			SERVICES		$\bar{\exists}$	Publishing industry Shop equipment
				Banking services Carriers	Ä		Tools Work protective equipment
ш		PRODUCTION		Carriers Consulting services Insurance			
□	ORGANIC AGRICULTURAL F Organic plant production						
 	Organic livestock production			Telecommunications service			
INI	ORMATION FOR THE CATAL	OGUE DATA CHAPTER (no		sary to be stated). The data are also used in in			
ive/	v products/services you are p	nesenting at the fair					
If y	ou celebrate an anniversary ii	n 2020, please state.					



INTEGRATED MARKETING COMMUNICATIONS SECTOR Phone: + 381 21/483-11-32 E-mail: marketing@sajam.net



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## **APPLICATION - CONTRACT FOR MARKETING SERVICES**

FULL NAME OF EXHIBITOR / SERVICE USER		COUNTRY
CONTACT PERSON		TELEPHONE/CELLULAR PHONE
V.A.T. (Number)	POSTAL CODE TOWN	ADDRESS
E-MAIL		www.

E-MAIL	www.		
PRINTED	MATERIAL		
	CATALOGUE	EUR/item	ORDERED
	Sticker on front page (3 x 2.5 cm)	360	item
CATALOGUE Dimensions 14 x 21 cm	Sticker on Map of Fair (2 x 2 cm)	81	item
	Stamp in the inlay 'Floor-plan of the Exhibitors'	68	item
	Column (1 cm tall) on all pages in the inlay 'Floor-plan of the Exhibitors'	290	item
Sticker on front page (3 x 2.5 cm)	Stamp on the blob of the catalogue	185	item
	Inserting advertising inserts - delivered to the Fair	200	item
	Dividing cardboard - one colour page	261	item
	Dividing cardboard - both sides	342	item
	Inside colour page	170	item
Stamp (2 x 2 cm) in the	First inside page, colour	306	item
Stamp (2 x 2 cm) in the inlay Floor-plan of the Exhibitors'	Second cover page, colour	360	item
(2 x 2 cm) Column (1 cm tall)	Third cover page, colour	342	item
	Fourth cover page, colour	392	item
NOVI SAD FAIR	OTHER SERVICES	EUR/item	ORDERED
FLYERS TICKET	The right to hand out advertising material - exhibitors*	370	item
(company logo)	The right to hand out advertising material - exhibitors* one day	65	item
	The right to hand out advertising material - non-exhibitors**	500	item
	The right to hand out advertising material - non-exhibitors one day**	100	item
Sticker (company logo) BILLBOARDS	Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages)	400	item
	Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	3.500	item
	Printed sticker at the home of the tickets	2.800	item
Sticker on billboards (60 x 40 cm)	The back of the tickets - advertising space	2.800	item
	*The Fair shall provide three day ticket for the distribution of advertisin **The Fair shall provide three day ticket for the distribution of advertisi The abovementioned prices for graphic design services are valid in case via e-mail or on a CD. Other services related to design and prepress according to avalid price-list.	ng material for non-ex the exhibitor delivers	chibitors. the design solution

- NOTE -ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. IS COVERED BY THE BUYER.
  - BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS.

    IIN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
  - APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

PRINT AND E-EDITIONS						
FAIR NEWSLETTER - DAILY PAPER	EUR/item	ORDERED	FAIR NEWSLETTER - SPECIAL EDITION	EUR/item	ORDERED	
Colour page	144	item	Colour page	288	item	
1/2 colour page	117	item	Back colour page	360	item	
1/3 colour page	99	item	1/2 colour page	202	item	
1/4 colour page	90	item	Sticker on first colour page (6 x 3 cm)	234	item	
Back colour page	234	item	Sticker on inside colour pages (6 x 3 cm)	126	item	
Banner on inside pages (25,7 x 3 cm)	99	item	Banner on inside pages (19 x 3 cm)	147	item	
Column on inside pages (6 x 38 cm)	80	item	Column on inside pages (4,5 x 25,7 cm)	122	item	
Sticker on first colour page (6 x 5 cm)	178	item	Inserting advertising inserts	offer		
Sticker on inside colour pages (6 x 5 cm)	99	item	E-NEWSLETTER	EUR/item	ORDERED	
Inserting advertising inserts for exhibitors	offer		A sticker with a link to the company site	90	item	
Inserting advertising inserts for non-exhibitors	offer		Announcement of the company's performance at the Fair	180	item	

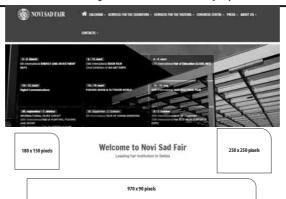
 $FAIR\,NEWS\,BULLETIN-print\,and\,PDF\,version\,on\,the\,Novi\,Sad\,Fair\,web-site\,(Press\,pages)$ 

DAILY PAPER - Ilssued daily during the event. Handed out for free to exhibitors, quests, visitors, media representatives and potential visitors to Novi Sad and the vicinity.

SPECIAL EDITION - Printed periodically before the event, as announcements of events and exhibitor presentations. They are sent to ministries, funds, chambers of commerce, associations, banks and other relevant institutions in order for them to plan possible contacts during the Fair.

www.agriculture.novisadexpo.com							
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED		
Banner on first page of website - per month *			Banner of the page of the fair event - per month *				
Size 970 x 90 pixels	237	item	Size 970 x 90 pixels	145	item		
Size 180 x 150 pixels	200	item	Size 250 x 250 pixels	200	item		
Banner on all pages of website - over 4,000 pages - per month *		Banner on the page reserved for exhibitors, page for visitors, and page about us - per month *					
Size 970 x 90 pixels	300	item	Size 970 x 90 pixels	96	item		
Size 250 x 250 pixels	510	item	Size 250 x 250 pixels	128	item		
Banner on the page with the fairs of events and press page - per month *		Profile - per month *					
Size 250 x 250 pixels	96	item	Advertising page for sponsors	800	item		

### \* Serbian and English, with a link to the company's site



www.racebook.com/novosadskisajam						
Promotion on the Facebook page of the Novi Sad Fair - per month	EUR/item	ORDERED				
Placing information, tagging and shuffling customer information (3 times a week)	170	item				

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    NOVI SAD FAIR Serbia 21000 Novi Sad, Hajduk Veljkova 11 · V.A.T.: 101646656 · REGISTRATION NUMBER: 08044473 · REGISTRATION NUMBER IN THE BUSINESS REGISTERS AGENCY: 60237

TV SHOW "LET'S ALL GO TO THE FAIR"							
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED		
Broadcasting of 1 second spot (brought in CD, DV or DVD)	4/1 second	second	Filming and editing reportage from the stands of the exhibitors with broadcasting (up to 1 minute)	180/1 minute	minute		
Broadcast video news (of 30 seconds)	65/item	item	Filming and editing reportage from the place of event	305/item	item		
Streaming video events with the Fair (1 minute)	140/1 minute	minute	(up to 1 minute), broadcasting and DVD with a broadcasted reportage	303/Itelli			
Subtitle up to 10 words (design and one broadcasting)	55/10 words	words	Talk at the Fair (up to 2 minutes)	270/item	item		
A sticker along with the anchor's introduction (in one show)	180/item	item	Video record of events at the Fair (1 minute)	81/1 minute	minute		
The host mentions the company's name (in one show)	130/item	item	Video of the event - award presentation (1 minute)	70/1 minute	minute		
Inserter to 5 seconds (in a show)	220/item	item	CD or DVD with show where reports is show	4/item	item		

TV SHOW "LET'S ALL GO TO THE FAIR" — TV show produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia · DURING THE FAIR — 25-minute shows produced daily during the event and broadcast on local television stations · BEFORE AND AFTER THE FAIR — 15-minute shows produced once a week and broadcast on the network of regional and local television

LOUDSPEAKERS OF NOVI SAD FAIR							
SERVICE	EUR	ORDERED	SERVICE	EUR	ORDERED		
Broadcasting of 1 second spot	0,13/second	second	Broadcasting a advertisement up to 20 words (three readings a day)	8,50/item	item		
Lease between 400 to 3.000 second	0,10/second	second	Call-in programmes or live interview in the studio (up to 2 minutes)	27/item	item		
During the 86th International Agricultural Fair, the program is broadcast in the round of the Fair, with the intention of following the fair facts, the offer of exhibitors and accompanying events.							

ADVERTISING SPACES · ADVERTISING-TECHNICAL SERVICES (during fair events)							
ENTRANCE HALL	EUR	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR	ORDERED		
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	130/m²	m²	Rental of advertising space for a brought board or brought banner	43/m²	m <sup>2</sup>		
Rental of advertising space for a brought board 1 x 2 m	95/m²	m²	Rental of advertising space for a brought banner (tarpaulin or mesh) - on the Avenue of Nations at Hall 2	100/m²	m²		
Broadcasting of the logo of service user on the LED display	100/day	days	Flags (1.5 x 3 m) in 'Master' Hall	130/item	item		
MAIN ENTRANCE	EUR	ORDERED	Flags (1.5 x 3 m) on a flagpole,	70/item	item		
Rental of advertising space for a brought banner	1.750/item	item	without a console	7 07110111			
2 x 3 m (tarpaulin or mesh)	1.750/116111	Item	Flags (1.5 x 3 m) on a flagpole,	90/item	item		
Flags (1.5 x 3 m)	220/item	item	with a console				
Flags (1.5 x 3 m) for a period of one month	610/item	item	Flags (1.5 x 3 m) on a movable flagpole with a console	100/item	item		
ZEPPELIN	EUR	ORDERED	Flags (1.5 x 3 m) on a own flagpole	48/item	item		
Space rental for a brought zeppelin	130/item	item	Rental of advertising space to print on concrete	43/m²	m <sup>2</sup>		
Zeppelin rental of up to 7 days without filling	104/item	item	Branding house	28/m²	m <sup>2</sup>		

**UPON SPECIAL REQUESTS** · An option to rent advertising space on the facade of the Novi Sad Fair over a period of one month novior one year



Banner 5 x 1 m

**ENTRANCE HALL** 



Board 1 x 2 m







Flag 1,5 x 3 m

Banner 3 x 1,5 m SPONSORSHIP PACKAGES AND OTHER PACKAGE OF MARKETING SERVICES ARE CHARGHED BY SPECIAL OFFERS. PHONE: + 381 21/483-11-32

NOTE · ALL PRICES LISTED ABOVE EXCLUDE V.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED.

V.A.T. IS COVERED BY THE BUYER. · BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT

APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS.  $IIN\,CASE\,OF\,LEGAL\,DISPUTE, THE\,RESOLUTION\,SHALL\,FALL\,WITHIN\,THE\,RESPONSIBILITY\,OF\,A\,COURT\,IN\,NOVI\,SAD.$ 

· APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

Novi Sad,				•			
Novi Juu,	Date	Seal	Signature of Novi Sad Fair	Seal	Name and surname of the authorized person for the exhibitor / Service user	Signature	

### GENERAL TERMS AND CONDITIONS OF CONTRACTING

### 1. TERMS AND CONDITIONS OF CONTRACTING

A signed application form and the General Terms and Conditions comprise a contract concluded between the applicant (hereinafter: the Exhibitor) and the Novi Sad Fair (hereinafter: the Fair).

The filed application is irrevocable and obligatory for the applicant if it is not canceled exclusively in writing (by official letter) 15 days before the opening of the Fair. In the event that the applicant cancels an appearance within a period shorter than 15 days before the opening of the Fair, it is obliged to pay the entire amount of the last budget for the outstanding debt for the reservation of the exhibition space and other services under this contract, whether it is exhibited in the registered area or not, and the Fair reserves the right to allocate the given space to another exhibitor or space that the applicant does not use according to the concept of the event at the expense of the applicant.

Upon completion of the event, the applicant will be sent a final invoice for the services that have been used. The applicant is obligated to pay the remaining debt according to the final invoice within the specified period.

The Fair reserves the right to:

- a) approve or reject the application
- b) determine the location and size of the exhibition space
- c) modify the already assigned location
- d) cancel the accepted application 15 days before the opening of the event
- e) registered exhibitors by commodity groups.

The minimum size of the exhibition space that can be leased is 12 m² of the indoor space and 25 m² of the outdoor space. The Fair reserves the right to increase or decrease the exhibitor's space depending on possibilities for determing location. The Fair will notify in writing the applicant of the location of the allocated exhibition space and will submit the Space Plan. Should an exhibitor take up the space larger than originally allocated by the Novi Sad Fair, the additional area shall be calculated and included in the final invoice.

# Without the approval of the Fair, the applicant may not transfer the right to use the leased space to another user.

A single booth may not be used by more than one exhibitor, unless the present business entities have been registered with the Fair as co-exhibitors alongside the lead exhibitor. If the exhibitor and organiser of a collective exhibition does not register co-exhibitors or indirect exhibitors, or fails to provide complete information in his registration, Fair is entitled to subsequently charge the exhibitor for costs of co-exhibitor and indirect exhibitor registration fees.

All complaints for the exhibition space and technical services may be submitted only for the time of the event in writing (official letter).

It is forbidden to take exhibits and disassemble the stand before the official closing of the fair event.

The exhibitor is obliged to ensure the presence of representatives and exhibit items at the stand until the official closing of the fair exhibition.

In the event that the Hall Inspector notes on the record the non-compliance with the provision from the previous paragraph, the exhibitor is obliged to pay a contractual fine in the amount of 500 EUR with VAT.

Packaging can begin after the official end of the fair event (after closing the entrance of the Fair for visitors).

The applicant may take out the goods only with a permit issued at the Exhibition Service of the Fair, after all the debts to the Fair have been settled.

The applicant is required to upload their property from the area of the Fair within seven (7) days after the end of the event. After this period, the Fair has the right to charge the cost storage of the applicant's assets in its space for the price by the current price list of the Fair Services. If the applicant at the expiration of the period of 15 days from the date of completion of the event does not upload their property, it becomes the property of the Novi Sad Fair.

### 2. PAYMENT TERMS AND CONDITIONS

On the basis of signed application, the Fair will deliver a pro-forma invoice, based on which is required that the applicant settle the payment in advance of 30% of the total amount of the invoice to 31st August 2020, and the remaining part of the invoice no later before the start the event. Additional services ordered by the exhibitor according to the offer will be invoiced in accordance with the request.

### 3. PUTTING UP BOOTHS

Design of exhibition area includes structural design of booth, work on booth (erection of aluminum construction, erection of water-supply and electric power supply), expert and technical supervision.

**Standard booths** have aluminum construction in natural aluminum color OCTANORM, **floor covering**, small **floodlights**, **sign on booth** in block letters (logotype charged additionally), **furniture** – as per applicant's choice.

**Additional equipment** may be ordered by way of the purchase order, all according to the current price list of the Fair. The complete price list can be viewed on the website of the Novi Sad Fair (www.saiam.net).

**Part of the additional equipment that the exhibitor may order** (prices are without VAT):

- · A barrier wall 18,00 EUR/pc.
- ·Installation and use of floor covering 6,00 EUR/m<sup>2</sup>
- ·"Vizi" chair 8 EUR/pc.
- $\cdot$  Table 120 x 80 cm 12 EUR/pc.

## Price of setting up standard booth includes services related to erecting and disassembling offollowing booth elements:

STANDARD BOOTH

NAME	QUANTITY	Up to 25 m <sup>2</sup>	26 - 50 m <sup>2</sup>	51 - 100 m <sup>2</sup>	> 100 m <sup>2</sup>	
OFFICE	ITEMS	1	2	2	4	
STORAGE	ITEMS	1	1	1	1	
TABLE	ITEMS	1	2	4	5	
CHAIR	ITEMS	4	8	16	18	
KITCHEN SHELF LOW	ITEMS	1	1	1	1	
KITCHEN SHELF HIGH	ITEMS	0	1	1	3	
FLOOR COVERING ACCORDING TO SIZE OF STAND IN m <sup>2</sup>						

### $Terms\, and\, conditions\, for\, renting\, stand\, construction\, and\, furnitere:$

Stand elements must not be covered, painted, dismantled or appropriated.

The applicant is responsible for maintenance of elements at the stand during the fair event. The applicant shall compensate for any possible loss or damage of any rented element in accordance to its market value.

The Fair retains the right to make minimal changes in the project.

The Fair guarantees thet all elements shall be delivered, provided there are enough items on stock, which depends on the time of application for exhibiting. If the applicant chooses not to use all elements belonging to the particular stand type, the price of stand construction shall not be lowered.

It is possible to order a construction of a customized stand at the request of the applicant.

## The applicant may carry out the construction and the arrangement of the exhibition area in the manner as follows:

- $Engaging\,Novi\,Sad\,Fair, in\,which\,case\,design\,certification\,is\,not\,charged;\\$
- If applicant independently carries out work or engaging other contractors will be charged design certification in the amount of 2,75 EUR/m<sup>2</sup> (VAT not included) for indoor area and 2 EUR/m<sup>2</sup> (VAT not included) for outdoor area.

The attestation of the project and the project attestation fees are solely the obligation of the contractor.

The applicant may take over the obligation of paying for the project attestation fee, in case, before the assembly has been started, he provides a certified document wherein he confirms such obligation.

In case the applicant executes the construction himself or contracts his own constructor, works cannot start until the Novi Sad Fair acknowledges the project of the stand.

If applicants independently decorate leased area or enlist the services of a decorating company, they are obliged to submit the design to the Fair for APPROVAL, including the following attachments, namely:

- 1. Specification of materials for setting up booth
- 2. Specification of furniture
- 3.Registered own blank bill of exchange (signed by authorized person) and proof of bill of exchange registration (for contractors from Serbia)
- 4. Vehicle license plate number
- 5. List of workers who will be carrying out works.

If any of the above is missing, they will not be able to access Fair Halls.

Contractor is obliged to pay the invoiced amount or to deposit a bill of exchange upon design certification and prior to commencing works.

Works not mentioned in the application, but wanted by the applicant to be done at his stand in the hall or outdoors, can be ordered, in writing, in an order form, not later than two days (48 hours) before the beginning of the event.

For all timely extra orders of the applicant, the current pricelist will be used.

### 4. OTHER TECHNICAL INFORMATION

Upon arrival at the Fair, each applicant shall report to the relevant inspector, in order to receive precise information regarding the location and dimensions of the designated premises in the hall, as well as in the open exhibition area. Should an applicant occupy a location other than the one designated to him, he shall bear all costs of relocating to his designated exhibition area.

The applicant is obliged to be present during halls opening and closing during preparations for the fair event and during the fair event itself. Fair shall in no way be liable for any disappearance of or damage to exhibition materials or exhibits.

- · The shape, aesthetic appearance and the quality of the stand should correspond to the general conception and distribution of the space.
- The wall of the stand towards the aisle shall not be more than 1/3 of the length of that side of the stand. If it is necessary for it to be installed along the whole side of the stand, then it must be drawn 1m away from the border of the stand and it must be decorated with showcases, podiums, photo materials and other exhibition details and with the sign of the exhibitor company.
- The allowed height of the booth walls in the "Master" hall and in the open space in front of Hall 1, which is free of charge, is 4 m. Walls exceeding this height are subject to a fee of EUR 10/m² excluding VAT.
- · The exhibitor company's sign shall be affixed to the front of the stand and shall be at least 1 m away from the adjacent stand.
- · When constructing the stand, it is necessary to leave enough space in places where electricity, water, internet and telephone connections are located.
- For exhibits that are exhibited indoors and have large dimensions, it is obligatory to submit a sketch with dimensions and weight of the exhibits together with the application for participation, in order to determine whether the hall has the technical capacity for those exhibits. Otherwise, exhibits will not be allowed to enter the exhibit space unless the dimensions and weight data have been submitted with the application for participation and confirmed by the Fair. The sound equipment at the exhibition stand can be tolerated only within the space covered by the stand.

The applicant may use the exhibition space to organise demonstrations of equipment, provided it does not disturb other exhibitors and visitors. During the demonstration, all safety and precaution measured should be taken by the applicant, who takes the whole responsibility for possible damage.

Arrangement of the exhibition space and delivery of goods to the Fair premises may be initiated by the applicant 10 days before the opening of the fair event, and no later than 48 hours before the opening of the fair.

Otherwise, Fair shall not be liable for untimely arranging and decoration of the exhibition area. Any earth works to be carried out in the open exhibition area must be announced and completed no later than 10 days prior to fair event opening.

Should the applicant decide to perform plumbing works at the Fair, the applicant should ask the Novi Sad Fair to inspect the installations.

Novi Sad Fair will supply electrical power for installations in exhibition areas. If applicant (exhibitor or his contractor) will be doing electrical wiring from the main power supply, he is obliged to submit the wiring diagram to Novi Sad Fair for inspection prior to commencing works.

Applicant (exhibitor or contractor) shall be liable for correct electrical wiring from the main power supply.

The applicant shall pay for the damage done by the applicant's workers or third parties hired by the applicant to perform works at the Fair. The amount shall be determined by a committee established by the Fair.

If the applicant does not transport the goods using their own means of transport, the transport and despatch of the goods from the entrance to the Fair to the exhibition space may be done by a forwarding agency.

Please note that Novi Sad Fair mustn't be stated as importer in invoices, neither for final import of promo goods and samples, neither for temporary import of exhibits. All shipments must be consigned to your partner in Serbia or freight forwarder.

The applicant is obliged to complete arranging and decoration of the exhibition area 24 hours prior to fair event opening, as well as to remove any packaging and other materials which will not be exhibited, by the same deadline.

The applicants obliged to provides the application of required measures of safety and healthcare at work in accordance with the law and other bylaws for all his employees, other persons engaged or for the company he engages for assembling stands or other activities. The applicant is obliged to empower the engaged employees for the above mentioned jobs for safe and healthy work, to provide equipment for work, i.e. material and equipment for personal safety at work to which safety and healthcare measures have been applied.

Pursuant to the Law on Protection of the Population from Exposure to Tobacco Smoke in Facilities, it is forbidden to smoke in the halls of the Novi Sad Fair.

## 5. COMPULSORY CATALOGUE LISTING, MOBILE APPLICATION, INTERNET AND PASSES FOR EXHIBITORS

All exhibitors, regardless of the application deadline, are obliged to pay the catalogue listing, mobile application and internet. The Fair has defined the following categories of exhibitors:

**EXHIBITORS** - economic entities who present their own products or services, rent a designated exhibition space and who are obliged to be listed in the official Catalogue. If the Exhibitor lists its representative offices (outside of headquarters) pays the registration fee that applies to indirect exhibitors for each of the specified representative office.

**CO-EXHIBITORS** - If other business entities (**principals**, **members of holding companies/groups**, **subsidiaries**, **members of official state collective exhibitions**) are also present at the booth rented by the exhibitor, they are obliged to be registered as coexhibitors. The exhibitor is obliged to provide the Fair with written proof of a business relationship with the co-exhibitor. The co-exhibitors are registered by the Exhibitor and the Exhibitor is also obliged to pay the Catalogue listing fee. The information about the coexhibitor shall not be listed under the first letter of the company's name, but are listed alongside the information about the Exhibitor, in accordance with the text submitted by the Exhibitor. The co-exhibitors indicate their name equally with the exhibitor on the stand.

**INDIRECT EXHIBITORS** - If the catalog of exhibitors also lists business entities **(principals, representative offices, subsidiaries)** that do not exhibit at the Fair, they have the status of indirect exhibitors. The Exhibitor shall the Fair a fee for each listed indirect exhibitor. The information about the indirect exhibitor shall not be listed under the first letter of the company's name, but are listed alongside the information about the Exhibitor, in accordance with the text submitted by the Exhibitor. The names of indirect exhibitors may be displayed on a separate panel within the exhibitors' stand.

#### The fee for compulsory Catalogue listing for EXHIBITORS includes the following:

- publishing of information about the Exhibitor (exact name, address, phone and fax number, e-mail address, http, logo) in the list of exhibitors in the Catalogue
- publishing of up to 20 words about the products or services in the list of exhibitors in the
   Catalogue, in accordance with the commodity groups published in the Catalogue
- entering data in the list of exhibitors on the Fair website
- entry in the Fair information system (a multimedia information centre)
- $\ a \, copy \, of the \, Catalogue \,$
- $\ \ Mobile\, app\, -\, publishing\, data\, on\, exhibitor, products\, or\, activity$
- Internet means the basic package, the minimum speed of 1 Mbps for all participants, each user receives one license for wireless access (1 license = 1 device).
- The passes for a fair event shall be allocated as follows:
- for indoor space of up to 25 m<sup>2</sup> three passes, for each additional 25 m<sup>2</sup> additional two passes
- for outdoor or covered exhibition space of up to 50 m² three passes, and for each additionally required 100 m² one additional pass.
- The organiser of a collective exhibition that does not have its own stand shall receive three (3) passes from the Fair, and a copy of the Catalogue, and for each registered company the number of passes as stipulated above.
- $\cdot \ \ \text{Number of exhibitor passes with bar code defined under registration}.$

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- publishing of information about the co-exhibitor (exact name, address, phone and fax number, e-mail address, http, logo) in the list of exhibitors in the Catalogue
- publishing of up to 20 words about the products or services in the list of exhibitors in the Catalogue, in accordance with the commodity groups published in the Catalogue
- entering data in the list of exhibitors on the Fair website
- entry in the Fair information system (a multimedia information centre)
- $\ \ a\, copy\, of\, the\, Catalogue$
- $\ \ Mobile\, app\, -publishing\, data\, on\, exhibitor, products\, or\, activity$
- Internet means the basic package, the minimum speed of 1 Mbps for all participants, each user receives one license for wireless access (1 license = 1 device).

- Passes for co-exhibitors:
- · two passes for each co-exhibitor listed in the Catalogue
- · Number of co-exhibitor passes with bar code defined under registratio.

## • The fee for compulsory catalogue listing for INDIRECT EXHIBITOR includes the following:

- name of the indirect exhibitor, town/city and country
- Mobile app publishing data on exhibitor, products or activity
- Internet means the basic package, the minimum speed of 1 Mbps for all participants, each user receives one license for wireless access (1 license = 1 device).

The Catalogue is printed in Serbian and English. The Exhibitors are responsible for correctness of the information published. The Fair retains the right to adjust the names of products listed in the Catalogue application form in accordance with the commodity groups, which are integral part of the Catalogue.

The Catalogue application form is submitted with the application for exhibiting and the two forms are regarded as the same application. **Data received after 21 August, 2020 will be entered in the annex for subsequently received applications, and data submitted after 4 September, 2020 will neither be published in the catalog, nor in the annex for subsequently received applications.** 

### TICKETS AND ADDITIONAL TICKETS

Based on the introduction of a system of electronic controls, all cards and tickets have a barcode. All cards and tickets for applicants can be taken in the Exhibition Activities Service, before and during the Fair.

If there is a need to hire more staff at the stands or for the guests of applicant, permanent tickets can be ordered in the Exhibition Activities Service.

Note:

All cards allows the user an unlimited number of entries into the exhibit space during the working hours for exhibitors, whereby the user must comply with the below terms of use.

Pass holder must permit person in charge of monitoring entrance to scan the bar code and record entrance, on every single occasion of entrance.

Pass must be scanned on every occasion of departure, as well.

Pass holder whose pass has not been recorded at departure will not be permitted re-entry; i.e. the only way to re-enter will be by purchasing a one-day pass.

Only pass holder may be subject to recording of entrance and departure; a single pass may only be used by a single person.

Pass is property of Novi Sad Fair. In the event of misuse or use contrary to rules, pass shall be blocked and/or confiscated without right to reimbursement, and without Fair's obligation to issue a replacement pass.

### 6. INSURANCE

The applicant is obliged to insure exhibition material with a domestic or foreign insurance company. Fair shall not be liable for disappearance of or damage to applicant's property at the Fair

The applicant shall be fully liable for damage to exhibition material and other applicant's property, unless the above has been insured as specified in the above paragraph.

### 7. GENERAL TERMS AND CONDITIONS FOR CONTRACTING MARKETING SERVICES

### MATERIAL DELIVERY DEADLINES:

The signatory applicant for marketing services is obliged to deliver the material ready for print (advertisements on CDs or in electronic format) to the Novi Sad Fair not later than 20 working days prior to the beginning of the fair event. In the event that he does not deliver the material, the Fair will realise the ordered service according to the data it has at its disposal, and if it is not possible, the applicant will bear all the costs stated in the application as if the service were done.

Materials for a CD: format jpg  $800 \times 600$ 

 $Materials for the Internet site-banners: format jpg or gif, 120\,x\,60\,pixels\,or\,180\,x\,150\,pixels$ 

### DEADLINES FOR AND TERMS OF CANCELLATION OF SIGNED REGISTRATIONS

Once submitted, the application for marketing services is irrevocable and legally binding, unless cancelled in writing, as follows:

- -THE CATALOGUE
- **At least 20 days before the start of the event**, the applicant is obligated to pay on behalf of the obligations of the contractual relationship 10% of the ordered services(final invoice).

- In period shorter than 20 days and if the Exhibitor do not submit the material for publication, the applicant is obligated to pay on behalf of the obligations of the contractual relationship 100% of the value of ordered services (final invoice).

#### - ADVERTISING SPACES

Renting and making advertising signs may be stipulated for the duration of the fair or for a period longer than the duration of the fair event.

In case the contract is terminated due to any applicant's fault, the applicant shall bear the costs of the dismounting of the advertisement from the advertising space.

Once submitted, the application is irrevocable and legally binding, unless the applicant submits a cancellation in writing:

- within 20 days before the start of the event (cancellation deadline less than 20 days)-the applicant is obligated to pay on behalf of the obligations of contractual relationship 10% of the ordered services (final invoice).

The applicant is obliged to make the payment in full not later than before the works begin, according to the stated prices for the services.

#### 8. RENTING HALLS IN THE CONGRESS CENTRE

The price of renting the hall includes the complete audio-visual support:

#### a) from Great Hall (350 seats)

- frontal projections with two projectors, 6,000 ANSI Lumen each
- two automatic screens 4 m
- plasma screen in front of the Hall
- PC (PowerPoint, DVD, CD, Video, USB drive)
- audio (Radio, CD, DVD, Mic, PC)
- video (DVD, DV, SVHS)
- two cameras on the ceiling
- wireless microphones
- desk microphones
- monitors on the chairperson's desk
- monitor on speaker's desk
- access provided for notebooks, both on the speaker's desk and the chairperson's desk

#### b) for halls accommodating between 100 and 400 people

- frontal projection with a projector, 4,500 ANSI Lumen
- automatic screen 3 m
- PC (PowerPoint, DVD, CD, Video, USB drive)
- audio (CD, DVD, Mic, PC)
- video (DVD, DV, SVHS)
- a camera on the ceiling
- wireless microphones
- desk microphones
- monitors on the chairperson's desk
- $\bullet\,monitor\,on\,the\,speaker's\,desk$
- $\bullet access \, provided \, for \, notebooks, both \, on \, the \, speaker's \, \, desk \, and \, the \, chairperson's \, desk \, and \, chairperson's \, des$
- plasma screen in front of the Hall (halls 3, 4, 5 and 6)

The Renter is responsible for possible damage to the equipment which is an integral part of the rented space during the renting period. The Fair is not responsible for possible loss or damage to technical devices, material, equipment and other items brought in by the Renter before, during and after the renting period agreed.

Novi Sad Fair reserves the right to set the final date and time in accordance with the order of registrations.

Catering and hospitality services shall be arranged separately. Food assortment depends on the number of persons, variations of daily menus, as well as on the need for a broader selection of refreshments.

### The basic buffet menu is comprised of the following:

Hors d'œuvre (smoked sirloin, minced pork sausage, ham, chicken breast, feta cheese, trappista cheese, vegetarian, tuna, seafood, etc.), pies (cheese, meat, greens, cheese cornbread, etc.), cocktail barbecue (mini kebabs, bacon-wrapped chicken skewers, pork noisettes, chicken fillet cocktail, cocktail wieners, etc.), short-order meals (chicken, mini Karađorđe's schnitzels, orly catfish — Lenten, etc.), filled pastry shells (chicken salad with peanuts, Russian salad, beef salad with pickles and mushrooms, ham salad with corn, grilled vegetables, sesame-corn salad, etc.), fresh salads, mixed pastries, homemade petits fours.

 $\textbf{Beverages:} unlimited \, quantity \, of \, coffee \, and \, domestic \, non-alcoholic \, beverages.$