

PLEASE FILL IN BLOCK CAPITALS

INTEGRATED MARKETING COMMUNICATIONS SECTOR Phone: + 381 21/483-11-32 E-mail: marketing@sajam.net



APPLICATION - CONTRACT FOR MARKETING SERVICES

FULL NAME OF EXHIBITOR / SERVICE USER	COUNTRY		
CONTACT PERSON	TELEPHONE/CELLULAR PHONE		
V.A.T. POSTAL CODE (Number) TOWN	ADDRESS		
E-MAIL	www.		
PRINTED M	CATALOGUE	EUR/item	ORDERED
CATALOGUE	Sticker on front page (3 x 2.5 cm)	360	item
Dimensions 14 x 21 cm	Sticker on Map of Fair (2 x 2 cm)	81	item
	Stamp in the inlay 'Floor-plan of the Exhibitors'	68	item
	Column (1 cm tall) on all pages in the inlay 'Floor-plan of the Exhibitors'	290	item
Sticker on front page (3 x 2.5 cm)	Stamp on the blob of the catalogue	185	item
	Inserting advertising inserts - delivered to the Fair	200	item
	Dividing cardboard - one colour page	261	item
	Dividing cardboard - both sides	342	item
	Inside colour page	170	item
Stamp (2 x 2 cm) in the	First inside page, colour	306	item
Sticker on Map of Fair	Second cover page, colour	360	item
Column (1 cm tall)	Third cover page, colour	342	item
	Fourth cover page, colour	392	item
NOVI SAD FAIR	OTHER SERVICES	EUR/item	ORDERED
FLYERS TICKET	The right to hand out advertising material - exhibitors*	370	item
(company logo)	The right to hand out advertising material - exhibitors* one day	65	item
	The right to hand out advertising material - non-exhibitors**	500	item
	The right to hand out advertising material - non-exhibitors one day ^{**}	100	item
Sticker (company logo) BILLBOARDS	Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages)	400	item
	Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	3.500	item
	Printed sticker at the home of the tickets	2.800	item
Sticker on billboards	The back of the tickets - advertising space	2.800	item
(60 x 40 cm)	* The Fair shall provide three day ticket for the distribution of advertising material for exhibitors. ** The Fair shall provide three day ticket for the distribution of advertising material for non-exhibitors. The abovementioned prices for graphic design services are valid in case the exhibitor delivers the design sol via e-mail or on a CD. Other services related to design and prepress are negotiated separately and cha according to a valid price-list.		

NOTE •ALL PRICES LISTED ABOVE EXCLUDE V.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. IS COVERED BY THE BUYER.

• BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IIN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

• APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

NOVI SAD FAIR Serbia - 21000 Novi Sad, Hajduk Veljkova 11 · V.A.T.: 101646656 · REGISTRATION NUMBER: 08044473 · REGISTRATION NUMBER IN THE BUSINESS REGISTERS AGENCY: 60237

PRINT AND E-EDITIONS					
FAIR NEWSLETTER - DAILY PAPER	EUR/item	ORDERED	FAIR NEWSLETTER - SPECIAL EDITION	EUR/item	ORDERED
Colour page	144	item	Colour page	288	item
1/2 colour page	117	item	Back colour page	360	item
1/3 colour page	99	item	1/2 colour page	202	item
1/4 colour page	90	item	Sticker on first colour page (6 x 3 cm)	234	item
Back colour page	234	item	Sticker on inside colour pages (6 x 3 cm)	126	item
Banner on inside pages (25,7 x 3 cm)	99	item	Banner on inside pages (19 x 3 cm)	147	item
Column on inside pages (6 x 38 cm)	80	item	Column on inside pages (4,5 x 25,7 cm)	122	item
Sticker on first colour page (6 x 5 cm)	178	item	Inserting advertising inserts	offer	
Sticker on inside colour pages (6 x 5 cm)	99	item	E-NEWSLETTER	EUR/item	ORDERED
Inserting advertising inserts for exhibitors	offer		A sticker with a link to the company site	90	item
Inserting advertising inserts for non-exhibitors	offer		Announcement of the company's performance at the Fair	180	item

FAIR NEWS BULLETIN - print and PDF version on the Novi Sad Fair web-site (Press pages)

DAILY PAPER - Ilssued daily during the event. Handed out for free to exhibitors, guests, visitors, media representatives and potential visitors to Novi Sad and the vicinity.

SPECIAL EDITION - Printed periodically before the event, as announcements of events and exhibitor presentations. They are sent to ministries, funds, chambers of commerce, associations, banks and other relevant institutions in order for them to plan possible contacts during the Fair.

www.agriculture.novisadexpo.com					
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED
Banner on first page of website - per month *			Banner of the page of the fair event - per month	*	
Size 970 x 90 pixels	237	item	Size 970 x 90 pixels	145	item
Size 180 x 150 pixels	200	item	Size 250 x 250 pixels	200	item
Banner on all pages of website - over 4,000 pages - per month *			Banner on the page reserved for exhibitors, page for visitors, and page about us - per month *		
Size 970 x 90 pixels	300	item	Size 970 x 90 pixels	96	item
Size 250 x 250 pixels	510	item	Size 250 x 250 pixels	128	item
Banner on the page with the fairs of events and pr	ess page - per m	onth *	Profile - per month *		
Size 250 x 250 pixels	96	item	Advertising page for sponsors	800	item
	* Serbian a	nd English, with	a link to the company's site		
	NOVISAD PAR	Leading fait the 970 x 9	Image:		
Promotion on the Facebook page of the Novi S			n/novosauskisujum	EUR/item	ORDERED
Placing information, tagging and shuffling customer	-			170	item

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			L GO TO THE FAIR"		
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED
Broadcasting of 1 second spot (brought in CD, DV or DVD)	4/1 second	second	Filming and editing reportage from the stands of the exhibitors with broadcasting (up to 1 minute)	180/1 minute	min
Broadcast video news (of 30 seconds)	65/item	item	Filming and editing reportage from the place of event (up to 1 minute), broadcasting and	t 305/item	iter
Streaming video events with the Fair (1 minute)	140/1 minute	minute	DVD with a broadcasted reportage		
Subtitle up to 10 words (design and one broadcasting)	55/10 words	words	Talk at the Fair (up to 2 minutes)	270/item	it
A sticker along with the anchor's introduction (in one show)	180/item	item	Video record of events at the Fair (1 minute)	81/1 minute	min
The host mentions the company's name (in one show)	130/item	item	Video of the event - award presentation (1 minute)	70/1 minute	min
Inserter to 5 seconds (in a show)	220/item	item	CD or DVD with show where reports is show	4/item	it
	ion stations · BEFORE	AND AFTER THE FAIR	40 regional and local television stations across Serbia · DURING TH — 15-minute shows produced once a week and broadcast on the m DF NOVI SAD FAIR		
SERVICE	EUR	ORDERED	SERVICE	EUR	ORDERED
Broadcasting of 1 second spot	0,13/second	second	Broadcasting a advertisement up to 20 words (three readings a day)	8,50/item	it
Lease between 400 to 3.000 second	0,10/second	second	Call-in programmes or live interview in the studio (up to 2 minutes)	27/item	it
During the 86 $^{ m th}$ International Agricultural Fair, the pro	gram is broadcast in 1	the round of the Fair,	with the intention of following the fair facts, the offer of exhibitor	s and accompanying	events.
ADVERTISING S	PACES · ADV	ERTISING-TE	CHNICAL SERVICES (during fair events))	
ENTRANCE HALL	EUR	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR	ORDERE
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	130/m ²	m²	Rental of advertising space for a brought board or brought banner	43/m ²	
Rental of advertising space for a brought board 1 x 2 m	95/m ²	m²	Rental of advertising space for a brought banner (tarpaulin or mesh) - on the Avenue of Nations at Hall 2	100/m ²	
Broadcasting of the logo of service user on the LED display	100/day	days	Flags (1.5 x 3 m) in 'Master' Hall	130/item	it
MAIN ENTRANCE	EUR	ORDERED	Flags (1.5 x 3 m) on a flagpole,	70/item	it
Rental of advertising space for a brought banner 2 x 3 m (tarpaulin or mesh)	1.750/item	item	without a console Flags (1.5 x 3 m) on a flagpole,	90/item	it
Flags (1.5 x 3 m)	220/item	item	with a console	Jontem	
Flags (1.5 x 3 m) for a period of one month	610/item	item	Flags (1.5 x 3 m) on a movable flagpole with a console	100/item	it
ZEPPELIN	EUR	ORDERED	Flags (1.5 x 3 m) on a own flagpole	48/item	it
Space rental for a brought zeppelin	130/item	item	Rental of advertising space to print on concrete	43/m ²	
Zeppelin rental of up to 7 days without filling	104/item	item	Branding house	28/m ²	
UPON SPECIAL REQUESTS · An opt	ion to rent advert	ising space on th	e facade of the Novi Sad Fair over a period of one montl	n novior one year	
ENTRANCE HALL			WITHIN THE FAIR SITE		RANLE
Banner 5 x 1 m Board 1	x 2 m	Banner 3	x 1,5 m Banner 5 x 3 m	Flag 1,5	x 3 m
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