

27<sup>th</sup> INTERNATIONAL EXHIBITION OF JEWELLERY AND WATCHES

# PLEASE FILL IN BLOCK CAPITALS APPLICATION - CONTRACT FOR PARTICIPATION

COMPANY NAME	COUNTRY	
CONTACT PERSON	TELEPHONE/CELLULAR PHONE	
V.A.T. (Number)	POSTAL CODE, TOWN ADDRESS	
E-MAIL	www.	APPLICATION DEADLINE 11 <sup>th</sup> October 2024

SERVI	E	PRICE/EUR	ORDERED	
RENTAL OF EXHIBITING INDOOR AREA	Without stand construction per m <sup>2</sup>	30/m <sup>2</sup>	m²	
STAND CONSTRUCTION	Standard stand per m <sup>2</sup>	30/m <sup>2</sup>	m²	
	Electric receptacle of up to 15 kW	60/item	item	
CONNECTORS	Water faucet	95/item	item	
	Kitchenette utilisation with water connection	200/item	item	
	Exhibitor	100/item	item	
COMPULSORY CATALOGUE LISTING	Co-exhibitor	65/item	item	
	Indirect exhibitor	35/item	item	
	Exhibits in the field of jewelery	80/item	item	
QUALITY APPRAISAL AND DESIGN SHOWPIECE	Design of showpiece 80/item		item	
	Exhibitors at the 27 <sup>th</sup> International Exhibition of Jewellery andWatches "Sjaj" are entitled to a 20% discount on the specified prices to quality appraisal.			
INTERNET	Speed of 1 Mbps, 1 licence = 1 device	20/item	item	

NOTE:

NOVI

E: • ALL PRICES LISTED ABOVE EXCLUDE V.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. IS COVERED BY THE BUYER.

• BY SIGNING THIS ORDER FORM, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

• ORDER FORM IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM (OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

<b>RENTAL OF EXHIBITING AREA</b> Phone: + 381 21/483-01-30; + 381 63/826-82-28 E-mail: dajana.lestar@sajam.net	<b>STAND CONSTRUCTION</b> Phone: + 381 21/483-07-72 E-mail: tehnika@sajam.net	MARKETING SERVICES Phone: + 381 21/483-11-25 E-mail: marketing@sajam.net	<b>DEPARTMENT FOR QUALITY APPRAISAL</b> Phone: + 381 21/483-02-07; + 381 62/536-173 E-mail: dragan.canadzic@sajam.net
FILLED BY NOVI SAD FAIR Confirm the renting m <sup>2</sup> of exhibiting space	Hall	FILLED BY EX	
Novi Sad, Date	SealSignature of Novi Sa	d Fair Seal	Name and surname of the authorized person

NOVI SAD FAIR · Serbia - 21000 Novi Sad, Hajduk Veljkova 11 · V.A.T.: 101646656 · REGISTRATION NUMBER: 08044473 · REGISTRATION NUMBER IN THE BUSINESS REGISTERS AGENCY: 60237





### 27<sup>th</sup> INTERNATIONAL EXHIBITION OF JEWELLERY AND WATCHES

INTEGRATED MARKETING COMMUNICATIONS SECTOR | Phone: + 381 21/483-11-26 | E-mail: katalog@sajam.net

	CATALOGUE DATA - EXHIB	BITOR	
The exact name of the exhibitor			
Country, ZIP code, city/town, street and number			
Phone		Fax	
www.		E-mail	
Contact person in charge of the Cata- logue listing and their phone number			

	CATALOGUE DATA - CO-EXHIBITORS							
Name of the co-exhibitor		Name of the co-exhibitor						
Country, ZIP code, city/town		Country, ZIP code, city/town						
Street and number		Street and number						
Phone		Phone						
Fax		Fax						
www.		www.						
E-mail		E-mail						

### **CATALOGUE DATA - INDIRECT EXHIBITORS**

Name of the indirect exhibitor	Name of the indirect exhibitor	
Country and City	Country and City	

Outline of the list of products presented at the fair - according to commodity groups which are an integral part of the catalogue:

Filled by Exhibitor	Synthetic stones for jewellery
Filled by Co-Exhibitor	Liquid gold
Alarm systems	
Watchmaking tools	
Packing materials	INFORMATION FOR THE CATALOGUE DATA CHAPTER (not necessary to be stated). The data are also used in informative public relations.
Fancy jewellery	New projects you are presenting at the Fair:
Precious stones	
Engraving machines	If you calabrate an appingram in 2024 place state
Machine cut cubic zirconia	If you celebrate an anniversary in 2024, please state.
Jewellery	
Goldsmiths' equipment and tools	NOTE:
Equipment for nose-, ear- and bellybutton piercing	<ul> <li>IN CASE THE EXHIBITOR ALSO APPLIES MORE THAN TWO CO-EXHIBITORS AND INDIRECT EXHIBITORS, PLEASE MAKE COPIES OF THIS PAGE.</li> </ul>
Equipment for jewellery storing and exhibition	PLEASE SEND YOUR COMPANY COLOUR TRADEMARK AND LOGO ALONG WITH THE CATALOGUE
Jewellery workshop equipment	DATA. YOU CAN SEND YOUR COLOUR TRADEMARK AND LOGO IN ELECTRONIC FORMAT (TIF, EPS)
Video surveillance equipment	JPG, BMP IN HIGH RESOLUTION, OR IN A VECTOR FORMAT AI).
Accessories for maintenance of watches and jewellery	Seal
Watches/clocks	Name and surname of the authorized person for the exhibitor Signature

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27<sup>th</sup> INTERNATIONAL EXHIBITION OF JEWELLERY AND WATCHES

INTEGRATED MARKETING COMMUNICATIONS SECTOR | Phone: + 381 21/483-11-25 | E-mail: marketing@sajam.net

## PLEASE FILL IN BLOCK CAPITALS APPLICATION - CONTRACT FOR MARKETING SERVICES

FULL NAME OF EXHIBITOR / SERVICE USER	COUNTRY
CONTACT PERSON	TELEPHONE/CELLULAR PHONE
V.A.T. (Number)	POSTAL CODE, TOWN ADDRESS
E. POŠTA	www.

			CATALOGUE	EUR/item	ORDERED
	CATALOGUE		Sticker on front page (3 x 2.5 cm)	140	iter
			Sticker on Map of Fair (2 x 2 cm)	53	iter
			Sticker on the floor map (2 x 2 cm)	34	iter
	Sticker on front page (3 x 2.5 cm)		Inserting advertising inserts - delivered to the Fair	89	ite
			Dividing cardboard - one colour page	114	ite
			Inside colour page	76	ite
And Million			Inside black-and-white pages	59	ite
			First inside page, colour	178	ite
			Second cover page, colour	237	ite
UI. NOVOCANDESKOS SAJMA	f Tair	amp (2 x 2 cm) in the lay 'Floor-plan of e Exhibitors'	Third cover page, colour	212	ite
(2 x 2 cm)		e Exhibitors'	Fourth cover page, colour	280	ite
			OTHER SERVICES	EUR/item	ORDERED
			The right to hand out advertising material - exhibitors*	114	ite
FLYERS			The right to hand out advertising material - exhibitors (one day) $st$	34	ite
	BILLE	BOARDS	The right to hand out advertising material - non-exhibitors **	237	ite
			The right to hand out advertising material - non-exhibitors (one day) **	60	ite
Sticker		Sticker on billboards (60 x 40 cm)	Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages)	331	ite
(company logo)			Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	1.907	ite
			* The Fair shall provide three day ticket for the distribution of advert ** The Fair shall provide three day ticket for the distribution of adver		

The abovementioned prices for graphic design services are valid in case the exhibitor delivers the design solution via e-mail or on a CD. Other services related to design and prepress are negotiated separately and charged according to a valid price-list.

NOTE: • ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.

• BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

· APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

TV SHOW "LET'S ALL GO TO THE FAIR"					
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED
Broadcasting of 1 second/spot (brought in CD)	5/second	second	Filming and editing reportage from the stands of the exhibitors (up to 1 minute)	170/item	item
One report broadcast of 30 seconds	42/item	item	Filming and editing reportage from the place	270/item	itam
Streaming video events with the Fair (one minute)	85/minute	minute	of event (up to 1 minute), broadcasting and CD with a broadcasted reportage	270/110111	item
Subtitle up to 10 words (design and one broadcasting)	38/item	item	Talk at the Fair (up to 2 minutes)	144/item	item
A sticker along with the anchor's introduction (in one show)	76/item	item	Video record of events at the Fair (up to 1 minute)	85/minute	minute
The host mentions the company's name (in one show)	51/item	item	Video of the event - award presentation	76/minute	minute
Inserter to 5 seconds (in a show)	93/show	show	(up to 1 min.)	70, minute	minute

TV SHOW "LET'S ALL GO TO THE FAIR" – TV show produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia · DURING THE FAIR – 20-minute shows produced daily during the event and broadcast on local television stations · BEFORE AND AFTER THE FAIR – 15-minute shows produced once a week and broadcast on the network of regional and local television

www.sajam.net						
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED	
Banner on first page of website - per month * Banner of the page of the fair event - per month *						
Size 970 x 90 pixels	237	item	Size 970 x 90 pixels	144	item	
Size 180 x 150 pixels	195	item	Size 250 x 250 pixels	191	item	
Banner on the page reserved for exhibitors, pa	ge for visitors, pag	je for Congress cen	ter and page about us - per month *			
Size 970 x 90 pixels	102	item	Size 250 x 250 pixels	127	item	
	* Serbian a	and English, with a l	ink to the company's site			

	ww	w.facebook.com/	novosadskisajam		
Promotion on the Facebook page of the Novi	Sad Fair - monthly			EUR/ITEM	ORDERED
Placing information, tagging and shuffling custom	er information			161	item
	wwv	v.instagram.com/	novosadski_sajam		
Promotion on the Instagram profile of the N	ovi Sad Fair - monthl	ly		EUR/ITEM	ORDERED
Placing information, tagging and shuffling custom	er information			161	item
www	facebook.com/nov	osadskisajam • wv	vw.instagram.com/novosadski_sajam		
Package of services on the Facebook page an	d Instagram profile (	of the Novi Sad Fai	r - monthly	EUR/ITEM	ORDERED
Content placement: tagging and sharing of client i	nformation, reels and s	tories (4 posts and 12	stories)	255	item
		Linked	In		
LinkedIn				EUR/ITEM	ORDERED
Posting thematic posts on social media with mand	atory tagging			45	item
	www	.youtube.com/use	r/Novosadskisajam		
Promotion on the YouTube channel of the No		•		EUR/ITEM	ORDERED
Placing information				161	item
AD	VERTISING SPACES •	ADVERTISING-TECH	INICAL SERVICES (during fair events)		
ENTRANCE HALL	EUR/m <sup>2</sup>	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR/m <sup>2</sup>	ORDERED
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	59	m²	Rental of advertising space for a brought board or brought banner	42	m²
Rental of advertising space for a brought board 1 x 2 m	42	m²	UPON SPECIAL REQUESTS - An option to ren Novi Sad Fair over a period of or		
SPONSORSHIP PACKAGES AND	THER PACKAGE OF N	ARKETING SERVICE	S ARE CHARGHED BY SPECIAL OFFERS. PHON	E + 381 21/483-11	-25
APPLICATION-CONTRACT, AS WELL AS WITH THE RESPONSIBILITY OF A COURT IN NOVI S APPLICATION IS IRREVOCABLE AND OBLIGE	EXHIBITOR AGREES WITH MANNER OF PAYMENT S ND.	H GENERAL TERMS AN SPECIFIED IN GENERAL	D CONDITIONS OF CONTRACTING, WHICH MAKE CO TERMS AND CONDITIONS. IN CASE OF LEGAL DISP ING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE	NSTITUTENT PART OF UTE, THE RESOLUTION	PRESENT SHALL FALL WITHIN
lovi Sad, Seal Seal	Signature of Nov		Seal Name and surname of the authorized person for the exhibitor / Service user		ignature

NOVI SAD FAIR · Serbia - 21000 Novi Sad, Hajduk Veljkova 11 · V.A.T.: 101646656 · REGISTRATION NUMBER: 08044473 · REGISTRATION NUMBER IN THE BUSINESS REGISTERS AGENCY: 60237

## GENERAL TERMS AND CONDITIONS OF CONTRACTING

#### **1. TERMS AND CONDITIONS OF CONTRACTING**

A signed application form and the General Terms and Conditions comprise a contract concluded between the applicant (hereinafter: the Exhibitor) and the Novi Sad Fair (hereinafter: the Fair).

#### Application is irrevocable and obliges the applicant unless cancelled in writing form(official letter) 20 days before the opening of the event.

Should the applicant cancel his appearance within a period of less than 20 days prior to fair event opening, the applicant is obliged to pay the entire amount specified in the last pro forma invoice, as principal debt, for made reservation of exhibition area and other services, regardless of whether he will be exhibiting in the area he registered for or not, whereas Fair reserves the right to designate the relevant area to another exhibitor, or to arrange and decorate the area not used by the above exhibitor in a manner suited to the concept of the event, to be encumbered to he above the applicant.

Should the applicant cancel his appearance within 20 days prior to fair event opening, Novi Sad Fair shall keep the previously paid 10% of the total amount specified in the last pro forma invoice, for obligations stemming from contractual relation and made reservation of exhibition area (design, location, postal and telephone charges, etc.), due to given notice of cancellation within the specified period.

Upon completion of the event, the Exhibitor will be sent a final invoice for the services that have been used. The Exhibitor is obligated to pay the remaining debt according to the final invoice within the specified period.

The Fair reserves the right to:

- a) approve or reject the application
- b) determine the location and size of the exhibition space
- c) modify the already assigned location
- d) cancel the accepted application 15 days before the opening of the event
- e) registered exhibitors by commodity groups.

The minimum size of the exhibition space that can be leased is 12 m<sup>2</sup> of the indoor space. The Fair reserves the right to increase or decrease the exhibitor's space depending on possibilities for determing location. The Fair will notify in writing the Exhibitor of the location of the allocated exhibition space and will submit the Space Plan.

Without the approval of the Fair, the Exhibitor may not transfer the right to use the leased space to another user.

A single booth may not be used by more than one exhibitor, unless the present business entities have been registered with the Fair as co-exhibitors alongside the lead exhibitor.

If the exhibitor does not register co-exhibitors or indirect exhibitors, or fails to provide complete information in his registration, Fair is entitled to subsequently charge the exhibitor for costs of co-exhibitor and indirect exhibitor registration fees.

#### All complaints for the exhibition space and technical services may be submitted only for the time of the event in writing(official letter).

#### Packaging can begin after the official end of the fair event (after the gates of the Fair have been closed for visitors).

The Exhibitor may take out the goods only with a permit issued at the Exhibition Service of the Fair, after all the debts to the Fair have been settled.

The Exhibitor is required to upload their property from the area of the Fair within two (2) days after the end of the event. After this period, the Fair has the right to charge the cost storage of the Exhibitor's assets in its space for the price by the current price list of the Fair Services. If the Exhibitor at the expiration of the period of 15 days from the date of completion of the event does not upload their property, it becomes the property of the Novi Sad Fair.

#### 2. PAYMENT TERMS AND CONDITIONS

On the basis of signed application, the Fair will deliver a pro-forma invoice, based on which is required that the Exhibitor settle the payment in advance of 20% of the total amount of the invoice within 5 days of the date of invoice, and the remaining 80% no later than 35 days before the event. Additional services ordered by the exhibitor according to the offer will be invoiced in accordance with the request.

#### **3. STAND CONSTRUCTION**

Design of exhibition area includes structural design of booth, work on booth (erection of aluminum construction, erection of water-supply and electric power supply), expert and technical supervision.

Standard booths have aluminum construction in natural aluminum color OCTANORM, floor covering, small floodlights, sign on booth in block letters (logotype charged additionally), counters according to size of standard stand, furniture - as per Exhibitor's choice.

The Exhibitor may order additional equipment, the prices of which are not specified in the registration, by completing an order form, all in line with the current Fair price list. The complete price list is available on the Novi Sad Fair website at www.sajam.net.

Part of the additional equipment that the exhibitor may order (prices are without VAT):

· A barrier - wall - 18,00 EUR/pc.

Installation and use of floor covering - 6,00 EUR/m<sup>2</sup>

• "Vizi" chair - 8 EUR/ pc.

· Table 120 x 80 cm - 12 EUR/ pc.

#### Price of setting up standard booth includes services related to erecting and disassembling of following booth elements: STANDARD BOOTH

NAME	QUANTITY	Up to 25 m <sup>2</sup>	26 - 50 m <sup>2</sup>	51 - 100 m <sup>2</sup>	> 100 m <sup>2</sup>
OFFICE	ITEMS	1	2	2	4
STORAGE	ITEMS	1	1	1	1
TABLE	ITEMS	1	2	4	5
CHAIR	ITEMS	4	8	16	18
KITCHEN SHELF LOW	ITEMS	1	1	1	1
KITCHEN SHELF HIGH	ITEMS	0	1	1	3
FLOOR COVERING	ACCORDING TO SIZE OF STAND IN m <sup>2</sup>				

#### Terms and conditions for renting stand construction and furnitere:

Stand elements must not be covered, painted, dismantled or appropriated.

The Exhibitor is responsible for maintenance of elements at the stand during the fair event. The Exhibitor shall compensate for any possible loss or damage of any rented element in accordance to its market value.

The Fair retains the right to make minimal changes in the project.

The Fair guarantees thet all elements shall be delivered, provided there are enough items on stock, which depends on the time of application for exhibiting. If the Exhibitor chooses not to use all elements belonging to the particular stand type, the price of stand construction shall not be lowered.

It is possible to order a construction of a customized stand at the request of the Exhibitor.

## The Exhibitor may carry out the construction and the arrangement of the exhibition area in the manner as follows:

- Engaging Novi Sad Fair, in which case design certification is not charged;

- If Exhibitor independently carries out work or engaging other contractors will be charged design certification in the amount of 3,5 EUR/m<sup>2</sup> (VAT not included).

## The attestation of the project and the project attestation fees are solely the obligation of the contractor.

The Exhibitor may take over the obligation of paying for the project attestation fee, in case, before the assembly has been started, he provides a certified document wherein he confirms such obligation.

In case the Exhibitor executes the construction himself or contracts his own constructor, works cannot start until the Novi Sad Fair acknowledges the project of the stand.

If exhibitors independently decorate leased area or enlist the services of a decorating company, they are obliged to submit the design to the Fair for APPROVAL, including the following attachments, namely:

1. Specification of materials for setting up booth

2. Specification of furniture

3.Registered own blank bill of exchange (signed by authorized person) and proof of bill of exchange registration (for contractors from Serbia)

4. Vehicle license plate number

5. List of workers who will be carrying out works.

If any of the above is missing, they will not be able to access Fair Halls.

Contractor is obliged to pay the invoiced amount or to deposit a bill of exchange upon design certification and prior to commencing works.

Works not mentioned in the application, but wanted by the Exhibitor to be done at his stand in the hall or outdoors, can be ordered, in writing, in an order form, not later than two days (48 hours) before the beginning of the event.

For all timely extra orders of the Exhibitor, the current pricelist will be used.

#### 4. OTHER TECHNICAL INFORMATION

Upon arrival at the Fair, each Exhibitor shall report to the relevant inspector, in order to receive precise information regarding the location and dimensions of the designated premises in the hall. Should an Exhibitor occupy a location other than the one designated to him, he shall bear all costs of relocating to his designated exhibition area.

The Exhibitor is obliged to be present during pavilion opening and closing during preparations for the fair event and during the fair event itself. Fair shall in no way be liable for any disappearance of or damage to exhibition materials or exhibits.

The sound equipment at the exhibition stand can be tolerated only within the space covered by the stand.

The Exhibitor may use the exhibition space to organise demonstrations of equipment, provided it does not disturb other exhibitors and visitors. During the demonstration, all safety and precaution measured should be taken by the Exhibitor, who takes the whole responsibility for possible damage.

The Exhibitor may begin arranging and decoration of the exhibition area, as well as delivery of merchandise to Fair premises five (5) days prior to fair event opening in the closed area, respectively, but no later than 48 hours prior to the opening. Activities may commence earlier than stated above, subject to special approval of the Fair. Otherwise, Fair shall not be liable for untimely arranging and decoration of the exhibition area.

Please note that Novi Sad Fair mustn't be stated as importer in invoices, neither for final import of promo goods and samples, neither for temporary import of exhibits. Your partner in Serbia or the receiving forwarder has to be specified in all shipments.

The Exhibitor is obliged to complete arranging and decoration of the exhibition area 24 hours prior to fair event opening, as well as to remove any packaging and other materials which will not be exhibited, by the same deadline.

The exhibitor is obligate to fully apply and respect all regulations on health care, instructions of the organizers as well as the measures of the Emergency Situations Headquarters of the City of Novi Sad at the territory of Novi Sad.

The Exhibitors obliged to provides the application of required measures of safety and healthcare at work in accordance with the law and other bylaws for all his employees, other persons engaged or for the company he engages for assembling stands or other activities. The Exhibitor is obliged to empower the engaged employees for the above mentioned jobs for safe and healthy work, to provide equipment for work, i.e. material and equipment for personal safety at work to which safety and healthcare measures have been applied.

Pursuant to the Law on Protection of the Population from Exposure to Tobacco Smoke in Facilities, it is forbidden to smoke in the halls of the Novi Sad Fair.

Should the Exhibitor decide to perform plumbing works at the Fair, the Exhibitor should ask the Novi Sad Fair to inspect the installations.

Novi Sad Fair will supply electrical power for installations in exhibition areas.

If exhibitor or his contractor will be doing electrical wiring from the main power supply, he is obliged to submit the wiring diagram to Novi Sad Fair for inspection prior to commencing works.

Exhibitor or contractor shall be liable for correct electrical wiring from the main power supply.

The Exhibitor shall pay for the damage done by the Exhibitor's workers or third parties hired by the Exhibitor to perform works at the Fair. The amount shall be determined by a committee established by the Fair.

#### **5. COMPULSORY CATALOGUE LISTING**

# All exhibitors, regardless of the application deadline, are obliged to pay the catalogue listing, mobile application and internet. The Fair has defined the following categories of exhibitors:

**EXHIBITORS** - economic entities who present their own products or services, rent a designated exhibition space and who are obliged to be listed in the official Catalogue. If the Exhibitor lists its representative offices (outside of headquarters) pays the registration fee that applies to indirect exhibitors for each of the specified representative office.

**CO-EXHIBITORS** - If on the stand rented by the Exhibitor are the other economic entities, they are required to be registered as a co-exhibitors. The co-exhibitors are registered by the Exhibitor and the Exhibitor is also obliged to pay the Catalogue listing fee. The information about the co-exhibitor shall not be listed under the first letter of the company's name, but are listed alongside the information about the Exhibitor, in accordance with the text submitted by the Exhibitor.

**INDIRECT EXHIBITORS** - If business entities (manufacturers and countries of origin) which are not Fair exhibitors, and which have a business relationship with an exhibitor, are listed in the catalogue of exhibitors, they shall have the status of indirect exhibitors. The Exhibitor shall the Fair a fee for each listed indirect exhibitor. The information about the indirect exhibitor shall not be listed under the first letter of the company's name, but are listed alongside the information about the Exhibitor, in accordance with the text submitted by the Exhibitor.

#### • The fee for compulsory Catalogue listing for EXHIBITORS includes the following:

- publishing of information about the Exhibitor (exact name, address, phone and fax number, e-mail address, http, logo) in the list of exhibitors in the Catalogue

 publishing of up to 20 words about the products or services in the list of exhibitors in the Catalogue, in accordance with the commodity groups published in the Catalogue

- entering data in the list of exhibitors on the Fair website

- entry in the Fair information system (a multimedia information centre)

- a copy of the Catalogue

## The fee for compulsory Catalogue listing for CO-EXHIBITORS, includes the following:

- publishing of information about the co-exhibitor (exact name, address, phone and fax number, e-mail address, http, logo) in the list of exhibitors in the Catalogue

- publishing of up to 20 words about the products or services in the list of exhibitors in the Catalogue, in accordance with the commodity groups published in the Catalogue

- entering data in the list of exhibitors on the Fair website

- entry in the Fair information system (a multimedia information centre)

- a copy of the Catalogue

## • The fee for compulsory catalogue listing for INDIRECT EXHIBITOR includes the following:

- name of the indirect exhibitor, town/city and country

The Catalogue is printed in Serbian. The Exhibitors are responsible for correctness of the information published. The Fair retains the right to adjust the names of products listed in the Catalogue application form in accordance with the commodity groups, which are integral part of the Catalogue.

The Catalogue application form is submitted with the application for exhibiting and the two forms are regarded as the same application. The information received after 30<sup>th</sup> October 2024 shall be printed in a supplement for late-entries.

#### **6. INSURANCE**

The exhibitor shall be obliged to arrange insurance for the property and persons who will be exposed to or who will be present at the premises of the Fair in the duration of the fair. During the fair, the exhibitor shall be directly liable and obliged to compensate for all damages caused to employees and/or to property of the Fair, to third parties and/or to property of third parties and to the environment by the exhibitor's activities or by owned property.

The Fair shall not be liable for the loss of or for the damage to the property of the exhibitor at the Fair.

#### 7. GENERALTERMS AND CONDITIONS FOR CONTRACTING MARKETING SERVICES

#### **MATERIAL DELIVERY DEADLINES:**

The signatory applicant for marketing services is obliged to deliver the material ready for print (advertisements on CDs or in electronic format) to the Novi Sad Fair not later than 20 working days prior to the beginning of the fair event. In the event that he does not deliver the material, the Fair will realise the ordered service according to the data it has at its disposal, and if it is not possible, the applicant will bear all the costs stated in the application as if the service were done.

Materials for a CD: format jpg 800 x 600

Materials for the Internet site - banners: format jpg or gif, 120 x 60 pixels or 180 x 150 pixels

#### DEADLINES FOR ANDTERMS OF CANCELLATION OF SIGNED REGISTRATIONS

Once submitted, the application for marketing services is irrevocable and legally binding, unless cancelled in writing, as follows:

#### - THE CATALOGUE

- At least 20 days before the start of the event, the applicant is obligated to pay on behalf of the obligations of the contractual relationship 10% of the ordered services(final invoice).

- In period shorter than 20 days and if the Exhibitor do not submit the material for publication, the applicant is obligated to pay on behalf of the obligations of the contractual relationship 100% of the value of ordered services (final invoice).

#### - ADVERTISING SPACES

Renting and making advertising signs may be stipulated for the duration of the fair or for a period longer than the duration of the fair event.

In case the contract is terminated due to any applicant's fault, the applicant shall bear the costs of the dismounting of the advertisement from the advertising space.

Once submitted, the application is irrevocable and legally binding, unless the applicant submits a cancellation in writing:

- within 20 days before the start of the event (cancellation deadline less than 20 days)-the applicant is obligated to pay on behalf of the obligations of contractual relationship 10% of the ordered services (final invoice).

The applicant is obliged to make the payment in full not later than before the works begin, according to the stated prices for the services.

#### 8. PRODUCT AND SERVICE QUALITY APPRAISAL

Quality appraisal committee will work in accordance with "Basic rulebook of product and service quality appraisal", "Rulebook of product and service quality appraisal at the International Exhibition of Jewellery and Watches" and "Rulebook of appraisal good design" of the Novi Sad Fair.

Each awarded participant in the quality appraisal process will be entitled to use the fair logo in media promotion of his product(s) and in his own market promotion, in line with current regulations.

Quality appraisal results will be published on the Novi Sad Fair website www.sajam.net, where quality appraisal rulebooks and registration forms are also available.