19th INTERNATIONAL FAIR OF EDUCATION "GUIDELINES"

7-8/3/2024



INTEGRATED MARKETING COMMUNICATIONS SECTOR

Phone: + 381 21/483-11-25 E-mail: marketing@sajam.net

PLEASE FILL IN BLOCK CAPITALS

APPLICATION - CONTRACT FOR MARKETING SERVICES

FULL NAME OF EXHIBITOR / SERVICE USER	COUNTRY
CONTACT PERSON	TELEPHONE/CELLULAR PHONE
V.A.T. (Number)	POSTAL CODE, TOWN ADDRESS
E. POŠTA	www.

		PRINTED MATERIAL	EUD ()	4005050
		CATALOGUE	EUR/item	ORDERED
CATAL	OGUE	Sticker on front page (3 x 2.5 cm)	140	item
		Sticker on Map of Fair (2 x 2 cm)	53	item
		Sticker on the floor map (2 x 2 cm)	34	item
Sticker on front	t page .5 cm)	Inserting advertising inserts - delivered to the Fair	89	item
12.0		Dividing cardboard - one colour page	114	item
		Inside colour page	76	item
MALE		Inside black-and-white pages	59	item
THE NAME OF THE PARTY OF THE PA		First inside page, colour	178	item
A PART OF THE PART		Second cover page, colour	237	item
UI. HYVORADENCE SAIMA	Stamp_(2 x 2 cm) in the	Third cover page, colour	212	item
Sticker on Map of Fair (2 x 2 cm) in the inlay Floor-plan of the Exhibitors'		Fourth cover page, colour	280	item
		OTHER SERVICES	EUR/item	ORDERED
		The right to hand out advertising material - exhibitors *	114	item
FLYERS	T DOADDC	The right to hand out advertising material - exhibitors (one day) *	60	item
FLIENS	BILLBOARDS	The right to hand out advertising material - non-exhibitors **	237	item
Sticker on billboards (60 x 40 cm)	The right to hand out advertising material - non-exhibitors (one day) **	127	item	
	Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages)	331	item	
	Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	1.907	item	
		*The Fair shall provide three day ticket for the distribution of advert **The Fair shall provide three day ticket for the distribution of adver		

The abovementioned prices for graphic design services are valid in case the exhibitor delivers the design solution via e-mail or on a CD. Other services related to design and prepress are negotiated separately and charged according to a valid price-list.

- NOTE: ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.
 - BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
 - APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

TV SHOW "LET'S ALL GO TO THE FAIR"						
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED	
Broadcasting of 1 second/spot (brought in CD)	5/second	second	Filming and editing reportage from the stands of the exhibitors (up to 1 minute)	170/item	item	
One report broadcast of 30 seconds	42/item	item	Filming and editing reportage from the place	270/item	item	
Streaming video events with the Fair (one minute)	85/minute	minute	of event (up to 1 minute), broadcasting and CD with a broadcasted reportage			
Subtitle up to 10 words (design and one broadcasting)	38/item	item	Talk at the Fair (up to 2 minutes)	144/item	item	
A sticker along with the anchor's introduction (in one show)	76/item	item	Video record of events at the Fair (up to 1 minute)	85/minute	minute	
The host mentions the company's name (in one show)	51/item	item	Video of the event - award presentation	76/minute	minute	
Inserter to 5 seconds (in a show)	93/show	show	(up to 1 min.)			



Placing information

TV SHOW "LET'S ALL GO TO THE FAIR" — TV show produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia DURING THE FAIR — 25-minute shows produced daily during the event and broadcast on local television stations BEFORE AND AFTER THE FAIR — 15-minute shows produced once a week and broadcast on the network of regional and local television

www.sajam.net					
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED
Banner on first page of website - per month *		Banner of the page of the fair event - per month *			
Size 970 x 90 pixels	237	item	Size 970 x 90 pixels	144	item
Size 180 x 150 pixels	195	item	Size 250 x 250 pixels	191	item
Banner on all pages of website - over 4,000 pages - per month *			Banner on the page reserved for exhibitors, page for visitors, and page about us - per month *		
Size 970 x 90 pixels	381	item	Size 970 x 90 pixels	102	item
Size 250 x 250 pixels	517	item	Size 250 x 250 pixels	127	item
Banner on the page with the fairs of events and press page - per month * Profile - per month *				,	
Size 250 x 250 pixels	102	item	Advertising page for sponsors	805	item
	* Serbian a	and English, with a l	link to the company's site		
180 x 150 pixels 25	0 x 250 pixels		970 x 90 pixels		

www.facebook.com/novosadskisajam		
Promotion on the Facebook page of the Novi Sad Fair - monthly	EUR/IT	TEM ORDERED
Placing information, tagging and shuffling customer information	161	item
www.instagram.com/novosadski_sajam		
Promotion on the Instagram profile of the Novi Sad Fair - monthly	EUR/IT	TEM ORDERED
Placing information, tagging and shuffling customer information	161	item
www.facebook.com/novosadskisajam • www.instagram.com/n	ovosadski_sajam	
Package of services on the Facebook page and Instagram profile of the Novi Sad Fair - monthly	EUR/IT	EM ORDERED
Content placement: tagging and sharing of client information, reels and stories (4 posts and 12 stories)	255	item
LinkedIn		
LinkedIn	EUR/IT	EM ORDERED
Posting thematic posts on social media with mandatory tagging	45	item
www.youtube.com/user/Novosadskisajam		
Promotion on the YouTube channel of the Novi Sad Fair - monthly	EUR/IT	TEM ORDERED

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161

item

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ADVERTISING SPACES · ADVERTISING-TECHNICAL SERVICES (during fair events)						
ENTRANCE HALL	EUR/m²/item	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR/m²/item	ORDERED	
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	59	m ²	Rental of advertising space for a brought board or brought banner	42	m ²	
Rental of advertising space for a brought board 1 x 2 m	42	m²	Rental of advertising space for a brought banner (tarpaulin or mesh) - on the Avenue	68	m²	
MAIN ENTRANCE	EUR/item	ORDERED	of Nations at Hall 2			
Rental of advertising space 5 x 1 m for a brought banner 2 x 3 m (tarpaulin or mesh)	1.424	item	Flags (1.5 x 3 m) in 'Master' Hall	95	item	
Flags (1.5 x 3 m)	144	item	ZEPPELIN	EUR/item	ORDERED	
Flags (1.5 x 3 m) for a period of one month	212	item	Space rental for a brought zeppelin	119	item	

UPON SPECIAL REQUESTS

• An option to rent advertising space on the facade of the Novi Sad Fair over a period of one month novior one year

ENTRANCE HALL





Banner 5 x 1 m

Board 1 x 2 m

WITHIN THE FAIR SITE





Banner 3 x 1,5 m

Banner 5 x 3 m

MAIN ENTRANCE



Flag 1,5 x 3 m

SPONSORSHIP PACKAGES AND OTHER PACKAGE OF MARKETING SERVICES ARE CHARGHED BY SPECIAL OFFERS. PHONE + 381 21/483-11-25

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Novi Sad,	Seal			Seal	
Date		Signature of Novi Sad Fair	Name and surname of the authorized		Signature