

**FOREVER** 

1-2/11/2023

INTEGRATED MARKETING COMMUNICATIONS SECTOR

Phone: + 381 21/483-11-25 E-mail: marketing@sajam.net





## PLEASE FILL IN BLOCK CAPITALS APPLICATION - CONTRACT FOR MARKETING SERVICES

FULL NAME OF EXHIBITOR / SERVICE USER	COUNTRY
CONTACT PERSON	TELEPHONE/CELLULAR PHONE
V.A.T. (Number)	POSTAL CODE, TOWN ADDRESS
E. POŠTA	www.

	PRINTED MATERIAL		
	CATALOGUE	EUR/item	ORDERED
CATALOGUE	Sticker on front page (3 x 2.5 cm)	130	item
CATALOGUE	Sticker on Map of Fair (2 x 2 cm)	50	item
	Sticker on the floor map (2 x 2 cm)	30	item
Sticker on front page	Inserting advertising inserts - delivered to the Fair	85	item
(3 x 2.5 cm)	Dividing cardboard - one colour page	100	item
	Inside colour page	70	item
	Inside black-and-white pages	55	item
	First inside page, colour	175	item
U. WYMINISTS SAME	Second cover page, colour	220	item
Sticker on Map of Fair (2 x 2 cm) in the inlay "Floor-plan of the Exhibitors'	Third cover page, colour	200	item
	Fourth cover page, colour	270	item
	OTHER SERVICES	EUR/item	ORDERED
NOVI SAD FAIR	The right to hand out advertising material - exhibitors*	105	item
Sticker (company logo)	The right to hand out advertising material - non-exhibitors **	220	item
	The right to hand out advertising material - exhibitors (one day) *	30	item
	The right to hand out advertising material - non-exhibitors (one day) **	60	item
BILLBOARDS	Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	1.750	item
	Printed sticker at the home of the tickets	1.478	item
Sticker on billboards (60 x 40 cm)	The back of the tickets - advertising space	1.130	item
	*The Fair shall provide three day ticket for the distribution of advert ** The Fair shall provide three day ticket for the distribution of adver The abovementioned prices for graphic design services are valid in solution via e-mail or on a CD. Other services related to design and charged according to a valid price-list.	rtising material for no case the exhibitor	on-exhibitors. delivers the design

NOTE: • ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.

<sup>·</sup> BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

• APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

PRINT AND E-EDITIONS				
FAIR NEWSLETTER - DAILY PAPER	EUR/item	ORDERED		
Colour page	90	item		
1/2 colour page	62	item		
1/3 colour page	50	item		
1/4 colour page	35	item		
Back colour page	180	item		
Banner on inside pages (25,7x3 cm)	45	item		
Column on inside pages (6 x 38 cm)	35	item		
Sticker on first colour page (6x5 cm)	70	item		
Sticker on inside colour pages (6x5 cm)	55	item		
Inserting advertising inserts for exhibitors	offer			
Inserting advertising inserts for non-exhibitors	offer			

 ${\it FAIR NEWS BULLETIN-print\ and\ PDF\ version\ on\ the\ Novi\ Sad\ Fair\ web-site\ (Press\ pages)}$ 

DAILY PAPER - Ilssued daily during the event. Handed out for free to exhibitors, guests, visitors, media representatives and potential visitors to Novi Sad and the vicinity.

www.sajam.net						
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED	
Banner on first page of website - per month *			Banner of the page of the fair event - per	month *		
Size 970 x 90 pixels	220	item	Size 970 x 90 pixels	130	item	
Size 180 x 150 pixels	180	item	Size 250 x 250 pixels	180	item	
Banner on all pages of website Banner on the page reserved for exhibitors, page for visitors, and page about us - per month *						
Size 970 x 90 pixels	360	item	Size 970 x 90 pixels	95	item	
Size 250 x 250 pixels	500	item	m Size 250 x 250 pixels 117			
Banner on the page with the fairs of events and	press page - per m	onth *	Profile - per month *			
Size 250 x 250 pixels	95	item	Advertising page for sponsors	765	item	
* Serbian and English, with a link to the company's site						
180 x 150 pixels 250 x 250 pixels 970 x 90 pixels						

www.facebook.com/novosadskisajam				
Promotion on the Facebook page of the Novi Sad Fair - per month EUR/item				
Placing information, tagging and shuffling customer information	150	item		

www.instagram.com/novosadski_sajam				
Promotion on the Instagramprofile of the Novi Sad Fair - permonth	EUR/item	ORDERED		
Placing information, tagging and shuffling customer information	150	item		

www.youtube.com/user/Novosadskisajam				
Promotion on the YouTube channel of the Novi Sad Fair - permonth EUR/item ORDERED				
Placing information	150	item		

NOTE:

<sup>•</sup> ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED.

• A.T. ISCOVERED BY THE BUYER.
• BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART O FPRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
• APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

TV SHOW "LET'S ALL GO TO THE FAIR"					
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED
Broadcasting of 1 second/spot (brought in CD)	4/second	second	Filming and editing reportage from the stands of the exhibitors (up to 1 minute)	170/item	item
One report broadcast of 30 seconds	40/item	item	Filming and editing reportage from the place of event (up to 1 minute), broadcasting and	270/item	item
Broadcasting video events with the Fair (one minute)	81/minute	minute	CD with a broadcasted reportage	270/110111	iteiii
Subtitle up to 10 words (design and one broadcasting)	30/item	item	Talk at the Fair (up to 2 minutes)	130/item	item
A sticker along with the anchor's introduction (in one show)	70/item	item	Video record of events at the Fair (up to 1 minute)	81/minute	minute
The host mentions the company's name (in one show)	45/item	item	Video of the event - award presentation (up to 1 min.)	70/minute	minute
Inserter to 5 seconds (in a show)	90/show	show	CD with show where reports is show	5/item	item



TV SHOW "LET'S ALL GO TO THE FAIR" — TV show produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia DURING THE FAIR – 25-minute shows produced daily during the event and broadcast on local television stations BEFORE AND AFTER THE FAIR - 15-minute shows produced once a week and broadcast on the network of regional and local television

WITHIN THE FAIR SITE

ADVERTISING SPACES · ADVERTISING-TECHNICAL SERVICES (during fair events)						
ENTRANCE HALL	EUR/m²/item	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR/m²/item	ORDERED	
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	55	m²	Rental of advertising space for a brought board or brought banner 1 x 2 m	35	m²	
Rental of advertising space for a brought board 1 x 2 m	35	m²	Flags (1.5 x 3 m) on a movable flagpole with a console	90	item	
MAIN ENTRANCE	EUR/item	ORDERED	LED SCREEN IN ENTRANCE HALL	EUR/day	ORDERED	
Rental of advertising space 5 x 1 m for a brought banner 2 x 3 m (tarpaulin or mesh)	1.305	item	Broadcasting of the company's name and logo	100	day	
Flags (1.5 x 3 m)	145	item	UPON SPECIAL REQUESTS			
Flags (1.5 x 3 m) for a period of one month	205	item	An option to rent advertising space on the faca	de of the Novi Sad Fa	ir over a period of	

**ENTRANCE HALL** 

Banner 5 x 1 m

Date



Board 1 x 2 m

Banner 5 x 3 m

MAIN ENTRANCE

Flag 1,5 x 3 m

Signature

SPONSORSHIP PACKAGES AND OTHER PACKAGE OF MARKETING SERVICES ARE CHARGHED BY SPECIAL OFFERS. PHONE: + 381 21/483-11-25.

Banner 3 x 1,5 m

NOTE: · ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.

- V.A.T. ISCOVERED BY THE BOTEN.
  BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART O FPRESENT APPLICATION-CONTRACT,
  AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

  APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

Signature of Novi Sad Fair

Novi Sad,	Seal	 	Seal	

NOVI SAD FAIR · Serbia - 21000 Novi Sad, Hajduk Veljkova 11 · V.A.T.: 101646656 · REGISTRATION NUMBER: 08044473 · REGISTRATION NUMBER IN THE BUSINESS REGISTERS AGENCY: 60237

Name and surname of the authorized

person for the exhibitor / Service user