18th INTERNATIONAL FAIR OF EDUCATION "GUIDELINES"

9-10/3/2023



INTEGRATED MARKETING COMMUNICATIONS SECTOR

Phone: + 381 21/483-11-25 E-mail: marketing@sajam.net

PLEASE FILL IN BLOCK CAPITALS

APPLICATION - CONTRACT FOR MARKETING SERVICES

FULL NAME OF EXHIBITOR / SERVICE USER	COUNTRY
CONTACT PERSON	TELEPHONE/CELLULAR PHONE
V.A.T. (Number)	POSTAL CODE, TOWN ADDRESS
E. POŠTA	www.

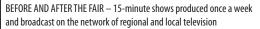
		PRINTED MATERIAL		
		CATALOGUE	EUR/item	ORDERED
CATAL	OGUE	Sticker on front page (3 x 2.5 cm)	130	item
		Sticker on Map of Fair (2 x 2 cm)	50	item
		Sticker on the floor map (2 x 2 cm)	30	item
Sticker on front	t page .5 cm)	Inserting advertising inserts - delivered to the Fair	85	item
(3 X Z.	.s cm)	Dividing cardboard - one colour page	100	item
		Inside colour page	70	item
- Autica-		Inside black-and-white pages	55	item
a name w		First inside page, colour	175	item
Leave Leave		Second cover page, colour	220	item
UI. NOYURABENIS SAIMA	Stamp (2 x 2 cm) in the	Third cover page, colour	200	item
Sticker on Map of Fair (2 x 2 cm) in the inlay Floor-plan of the Exhibitors'		Fourth cover page, colour	270	item
		OTHER SERVICES	EUR/item	ORDERED
		The right to hand out advertising material - exhibitors *	105	item
FLYERS	2000	The right to hand out advertising material - exhibitors (one day) *	30	item
FLIENS	BILLBOARDS	The right to hand out advertising material - non-exhibitors **	220	item
Sticker on billboards (60 x 40 cm)	The right to hand out advertising material - non-exhibitors (one day) **	60	item	
	Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages)	305	item	
	Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	1.750	item	
		*The Fair shall provide three day ticket for the distribution of advert **The Fair shall provide three day ticket for the distribution of adver		

The abovementioned prices for graphic design services are valid in case the exhibitor delivers the design solution via e-mail or on a CD. Other services related to design and prepress are negotiated separately and charged according to a valid price-list.

- NOTE: ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.
 - BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
 - APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

TV SHOW "LET'S ALL GO TO THE FAIR"						
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED	
Broadcasting of 1 second/spot (brought in CD)	4/second	second	Filming and editing reportage from the stands of the exhibitors (up to 1 minute)	170/item	item	
One report broadcast of 30 seconds	40/item	item	Filming and editing reportage from the place of event (up to 1 minute), broadcasting and	270/item	item	
Streaming video events with the Fair (one minute)	81/minute	minute	CD with a broadcasted reportage	270/110111	iteiii	
Subtitle up to 10 words (design and one broadcasting)	30/item	item	Talk at the Fair (up to 2 minutes)	130/item	item	
A sticker along with the anchor's introduction (in one show)	70/item	item	Video record of events at the Fair (up to 1 minute)	81/minute	minute	
The host mentions the company's name (in one show)	45/item	item	Video of the event - award presentation (up to 1 min.)	70/minute	minute	
Inserter to 5 seconds (in a show)	90/show	show	CD with show where reports is show	5/item	item	

TV SHOW "LET'S ALL GO TO THE FAIR" — TV show produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia DURING THE FAIR — 25-minute shows produced daily during the event and broadcast on local television stations











www.sajam.net					
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED
Banner on first page of website - per month *			Banner of the page of the fair event - per month *		
Size 970 x 90 pixels	220	item	Size 970 x 90 pixels	130	item
Size 180 x 150 pixels	180	item	Size 250 x 250 pixels	180	item
Banner on all pages of website - over 4,000 pages - per month *			Banner on the page reserved for exhibitors, page for visitors, and page about us - per month *		
Size 970 x 90 pixels	360	item	Size 970 x 90 pixels	95	item
Size 250 x 250 pixels	500	item	Size 250 x 250 pixels	117	item
Banner on the page with the fairs of events and press page - per month *			Profile - per month *		
Size 250 x 250 pixels	95	item	Advertising page for sponsors	765	item
	* Serbian a	and English, with a	link to the company's site	,	,
180 x 150 pixels 250 x 250 pixels 970 x 90 pixels					

www.facebook.com/novosadskisajam					
Promotion on the Facebook page of the Novi Sad Fair - per month	EUR/item	ORDERED			
Placing information, tagging and shuffling customer information	150	item			

www.instagram.com/novosadski_sajam					
Promotion on the Instagramprofile of the Novi Sad Fair - permonth	EUR/item	ORDERED			
Placing information, tagging and shuffling customer information	150	item			

www.youtube.com/user/Novosadskisajam					
Promotion on the YouTube channel of the Novi Sad Fair - permonth	EUR/item	ORDERED			
Placing information	150	item			

NOTE: • ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.

- BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
- · APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

ADVERTISING SPACES • ADVERTISING-TECHNICAL SERVICES (during fair events)						
ENTRANCE HALL	EUR/m²/item	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR/m²/item	ORDERED	
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	55	m²	Rental of advertising space for a brought board or brought banner	35	m²	
Rental of advertising space for a brought board 1 x 2 m	35	m²	Rental of advertising space for a brought banner (tarpaulin or mesh) - on the Avenue	62	m²	
MAIN ENTRANCE	EUR/item	ORDERED	of Nations at Hall 2			
Rental of advertising space 5 x 1 m for a brought banner 2 x 3 m (tarpaulin or mesh)	1.305	item	Flags (1.5 x 3 m) in 'Master' Hall	90	item	
Flags (1.5 x 3 m)	145	item	ZEPPELIN	EUR/item	ORDERED	
Flags (1.5 x 3 m) for a period of one month	205	item	Space rental for a brought zeppelin	105	item	

UPON SPECIAL REQUESTS

• An option to rent advertising space on the facade of the Novi Sad Fair over a period of one month novior one year

ENTRANCE HALL





Banner 5 x 1 m

Board 1 x 2 m

WITHIN THE FAIR SITE





Banner 3 x 1,5 m

Banner 5 x 3 m

MAIN ENTRANCE



Flag 1,5 x 3 m

SPONSORSHIP PACKAGES AND OTHER PACKAGE OF MARKETING SERVICES ARE CHARGHED BY SPECIAL OFFERS. PHONE + 381 21/483-11-25

- NOTE: ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.
 - BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
 - · APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

Novi Sad,	Seal			Seal	
Date		Signature of Novi Sad Fair	Name and surname of the authorized		Signature