

PLEASE FILL IN BLOCK CAPITALS APPLICATION - CONTRACT FOR MARKETING SERVICES

| FULL NAME OF EXHIBITOR / SERVICE USER | | COUNTRY | |
|--|---------------------|--------------------------|--|
| CONTACT PERSON | | TELEPHONE/CELLULAR PHONE | |
| V.A.T. (Number) | POSTAL CODE TOWN | ADDRESS | |
| E-MAIL | | | |

| PRINTED | MATERIAL | | |
|--|---|----------|---------|
| | CATALOGUE | EUR/item | ORDERED |
| | Sticker on front page (3 x 2.5 cm) | 130 | item |
| CATALOGUE | Sticker on Map of Fair (2 x 2 cm) | 50 | item |
| | Sticker on the floor map (2 x 2 cm) | 30 | item |
| Sticker on front page | Space for an advertising insert - delivered to the Fair | 85 | item |
| (3 x 2.5 cm) | Dividing cardboard - one colour page | 100 | item |
| | Inside colour page | 70 | item |
| | Inside black-and-white pages | 55 | item |
| | First inside page, colour | 175 | item |
| | Second cover page, colour | 220 | item |
| Sticker on Map of Fair (2 x 2 cm) in the inlay 'Floor-plan of the Exhibitors' | Third cover page, colour | 200 | item |
| | Fourth cover page, colour | 270 | item |
| | OTHER SERVICES | EUR/item | ORDERED |
| FLYERS BILLBOARDS | The right to hand out advertising material - exhibitors* | 105 | item |
| DILLDOANDS | The right to hand out advertising material - exhibitors one day * | 30 | item |
| | The right to hand out advertising material - non-exhibitors ** | 220 | item |
| Sticker on billboards (60 x 40 cm) | The right to hand out advertising material - non-exhibitors one day ** | 60 | item |
| Sticker (company logo) | Advertising space of a flyer | 305 | item |
| | Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event | 1.750 | item |

* The Fair shall provide three day ticket for the distribution of advertising material for exhibitors.

** The Fair shall provide three day ticket for the distribution of advertising material for non-exhibitors.

The abovementioned prices for graphic design services are valid in case the exhibitor delivers the design solution via e-mail or on a CD. Other services related to design and prepress are negotiated separately and charged according to a valid price-list.

NOTE •ALL PRICES LISTED ABOVE EXCLUDE V.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. IS COVERED BY THE BUYER.

• BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS.

IIN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

- APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM (OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

| TV SHOW "LET'S ALL GO TO THE FAIR" | | | | | | | |
|---|-----------|---------|---|-----------|---------|--|--|
| TV SHOW | EUR | ORDERED | PRODUCTION | EUR | ORDERED | | |
| Broadcasting of 1 second/spot (brought in CD, DV or DVD) | 4/second | second | Filming and editing reportage from the stands of the exhibitors (up to 1 minute) with broadcasting and DVD with a broadcasted reportage | 170/item | item | | |
| One report broadcast of 30 seconds | 40/item | item | Filming and editing reportage from the place of event | | | | |
| Streaming video events with the Fair | 81/minute | minute | (up to 1 minute), broadcasting and DVD with a broadcasted reportage | 270/item | item | | |
| Subtitle up to 10 words (design and one broadcasting) | 30/item | item | Talk at the Fair (up to 2 minutes) | 130/item | item | | |
| A sticker along with the anchor's introduction (in one show) | 70/item | item | Video record of events at the Fair | 81/minute | minute | | |
| The host mentions the company's name (in one show) | 45/item | item | Video of the event - award presentation (up to 1 min.) | 70/minute | minute | | |
| Inserter to 5 seconds (in a show) | 90/show | show | CD or DVD with show where reports is show | 5/item | item | | |
| TV SHOW "LET'S ALL GO TO THE FAIR" — TV show | ~ | | | | | | |

produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia DURING THE FAIR – 25-minute shows produced daily during the event and broadcast on local television

stations BEFORE AND AFTER THE FAIR – 15-minute shows

produced once a week and broadcast on the network of regional and local television









www.sajam.net **INTERNET SITE - BANNERS** EUR/item ORDERED **INTERNET SITE - BANNERS** EUR/item ORDERED Banner of the page of the fair event - per month * Banner on first page of website - per month * Size 970 x 90 pixels 220 item Size 970 x 90 pixels 130 item Size 180 x 150 pixels 180 item Size 250 x 250 pixels 180 item Banner on all pages of website Banner on the page reserved for exhibitors, - over 4,000 pages - per month * page for visitors, and page about us - per month * Size 970 x 90 pixels 360 item Size 970 x 90 pixels 95 item item 500 Size 250 x 250 pixels Size 250 x 250 pixels 117 item Banner on the page with the fairs of events and press page - per month * Profile - per month * Advertising page for sponsors item Size 250 x 250 pixels 95 item 765 * Serbian and English, with a link to the company's site 250 x 250 pixels 970 x 90 pixels 180 x 150 pixels www.facebook.com/novosadskisajam EUR/item Promotion on the Facebook page of the Novi Sad Fair - per month ORDERED 130 Placing information, tagging and shuffling customer information (3 times a week) item www.instagram.com/novosadski_sajam Promotion on the Instagram profile of the Novi Sad Fair - per month EUR/item ORDERED 130 Placing information, tagging and shuffling customer information (3 times a week) item www.youtube.com/user/Novosadskisajam EUR/item ORDERED Promotion on the YouTube channel of the Novi Sad Fair - per month 130 item Placing information ALL PRICES LISTED ABOVE EXCLUDE V.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. NOTE

V.A.T. IS COVERED BY THE BUYER. • BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IIN CASE OF LEGAL DISPUTE. THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.

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| ADVERTISING | SPACES · ADV | ERTISING-TE | CHNICAL SERVICES (during fair events) |) | |
|---|--------------------------|-------------------------|---|--------------------------|---------|
| ENTRANCE HALL | EUR/m ² /item | ORDERED | WITHIN THE FAIR SITE AND IN THE HALL | EUR/m²/item | ORDERED |
| Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh) | 55 | m² | Rental of advertising space for a brought board or brought banner | 35 | m² |
| Rental of advertising space for a brought 35 board | | m² | Rental of advertising space for a brought banner | 62 | m² |
| MAIN ENTRANCE EUR/m ² /iter | | ORDERED | (tarpaulin or mesh) - on the Avenue of Nations at Hall 2 | | |
| Rental of advertising space for a brought banner 2 x 3 m (tarpaulin or mesh) | 1.305 | item | Flags (1.5 x 3 m) in 'Master' Hall | 90 | item |
| Flags (1.5 x 3 m) | 145 | item | ZEPPELIN | EUR/m ² /item | ORDERED |
| Flags (1.5 x 3 m) for a period of one month | 205 | item | Space rental for a brought zeppelin | 105 | item |
| | | UPON SPECI | AL REQUESTS | | |
| · An option to ren | t advertising space or | n the facade of the | Novi Sad Fair over a period of one month novior one year | | |
| | Banr | her 5 x 1 m WITHIN T | Board 1 x 2 m | | |
| | Banner | 3 x 1,5 m | Banner 5 x 3 m | | |
| | | MAIN E | ITRANCE | | |
| | | Banner | 1,5 x 3 m | | |

SPONSORSHIP PACKAGES AND OTHER PACKAGE OF MARKETING SERVICES ARE CHARGHED BY SPECIAL OFFERS. PHONE: + 381 21/483-11-25